Internal memo no. 912/128 – Construction division Date: 18-02-2021

Subject: Rates for specialty tiles

Key words: specialty tiles, additions & alterations

At Mayflower Platinum we have given customer an option to upgrade tiles in their flats. 2 types of tiles from Nitco of size 800mm x 1,600mm were ordered and several customers have opted for these tiles. These customers have agreed to pay addition of cost of Rs. 60/- per sft for the upgrade.

Seeing the positive response from customers we have ordered several specialty tiles and customers will be given a choice to upgrade their tiles at the following cost. Note: we are trying to provide these tiles at cost to cost for the benefit of the customer. Difference of 2 x2 vitrified tiles @ Rs. 35/- + 10% wastage and additional laying charges has been considered for additional charges.

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| Sl. No. | tile type | Company | size, | additional charge for tile | additional charge for laying, fixing & shifting | total additional charges for upgrade |
| 1 | Classic Dyna (only available for MPL) | Nitco | 800mm x 1,600mm | Rs. 50/- | Rs. 10/- | Rs. 60/- |
| 2 | Regal BeigeGrigio SerenaCarraraCrema MarfilEarth Grey Light | Nexion/ Ispiria  | 600mm x 1,200 mm i.e., 2 x4 ft | Rs. 16/- | Rs. 10/- | Rs. 26/- |
| 3 | Concrete BeigeConcrete Grigio  | Nexion/ Ispiria  | 600mm x 1,200 mm i.e., 2 x4 ft | Rs. 27/- | Rs. 10/- | Rs. 37/- |
| 4 | Urban wood naturalUrban wood light | Nexion/ Ispiria  | 200mm x 1,200 mm i.e., 8” x4 ft | Rs. 27/- | Rs. 10/- | Rs. 37/- |

Note:

1. 10,000 sft of tiles of each variety have been ordered and are expected by 2nd week of March. Collect one tile sample from SSLLP.
2. Applicable to SOV, MGA, BRGV, GHT, MPL, GMR, AGH, KNM and other new projects.
3. Above rates are for carpet area /as per measurement of laid tiles.
4. For skirting charge 25% of above rates in Rft.
5. This is to be included in A&A circular.
6. Tiles in Sl. No. shall be discontinued – do not offer to any new customers.

Soham Modi