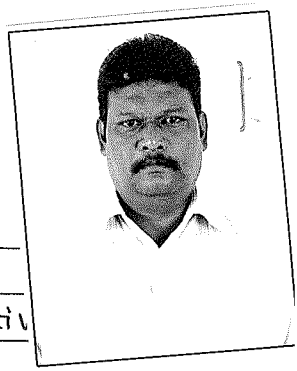


Left



Details of Appointment: (For office use only – Do not write on this page)

Name	KUSHAL DUTT
Salary	15,000/- + 5000/- Advance Incentive
Conveyance	<input checked="" type="checkbox"/> Included in salary <input type="checkbox"/> Extra Rs. <u>NA</u> per month
Mobile Allowance	<input type="checkbox"/> Nil <input checked="" type="checkbox"/> Rs. <u>250/-</u> per month.
PF & ESI	<input type="checkbox"/> No PF & ESI <input type="checkbox"/> Only after 3 months <input type="checkbox"/> Pay ESI & PF
Probation Period	<input checked="" type="checkbox"/> 3 months <input type="checkbox"/> Nil
Salary revision	<input type="checkbox"/> After 3 months <input checked="" type="checkbox"/> Next April
Employee company	ALPINE ESTATES
Designation	MANAGER – SALES
Site	HEAD OFFICE
Date of joining	17-11-2011
Report to	MD
Commitment	Committed to work for atleast <u>02</u> yrs.
Documents required	<input checked="" type="checkbox"/> 4 photographs <input checked="" type="checkbox"/> Copy of school certificates <input checked="" type="checkbox"/> Copy of degree certificates <input type="checkbox"/> Copy of drivers license <input type="checkbox"/> Copy of passport <input type="checkbox"/> Fathers employment details / Copy of ID card. <input type="checkbox"/> Surety from _____ <input type="checkbox"/> Surety from _____ <input type="checkbox"/> 1 yr bank statement _____ <input checked="" type="checkbox"/> Reference letter from <u>K.P. Buildcon Pvt Ltd.</u> <input checked="" type="checkbox"/> Reference letter from <u>Idea cellar Ltd</u> <input type="checkbox"/> Other _____ <input type="checkbox"/> Other _____
Remarks	→ Referred by Mr. A-Gopi, Sales Manager.

Approved by Shankar Reddy		Approved By MD	
Date:	<u>18-11-2011</u>	Date:	<u>23 DEC 2011</u>
Sign:		Sign:	

Description of other courses or training	

Computer Skills

MS Office	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
MS Word	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
MS Excel	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
Auto CAD	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
Other	

Two Wheeler / Car

Make	TVS/LML	Year	1997/2010
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Family Details	Name	Age	Occupation	Company
Father				
Mother				
Wife / Husband	VISAYA	47	HOUSEWIFE	
Brother / Sister				
Brother / Sister				
Brother / Sister				
Son / daughter	LAKITH	16	STUDENT	
Son / daughter	PRITHVISH	13	STUDENT	
Son / daughter				

Salary Details

(Copy of 1 yr bank statement form salary account will have produced at time of employment)

Last Drawn Salary	35080/-		
Does the above salary include:	ESI: <input type="checkbox"/> Yes <input type="checkbox"/> No	PF: <input type="checkbox"/> Yes <input type="checkbox"/> No	
	Conveyance: <input type="checkbox"/> Yes <input type="checkbox"/> No	Mobile Allowance: <input type="checkbox"/> Yes <input type="checkbox"/> No	
Expected Salary	PLUS 30%		

Surety

Can you provide 2 sureties from Govt. employees or employees of reputed companies?				<input type="checkbox"/> Yes <input type="checkbox"/> No
Surety 1:	Name	NIRDOSH KUMAR	Company	SBI
	Designation	LDC	Your Relation	BIL
Surety 2:	Name	RAJU	Company	NFC
	Designation	PATO MD	Your Relation	BIL

Commitment

Can you commit to work for a minimum of 2 years?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
--	---

Experience & Employment Details

Years of experience in relevant field	Sales - 17 YRS
---------------------------------------	----------------

Name of Company	K.P. BUILDCON PVT LTD		
Duration of employment	2 yrs	From date: May'09	To date: Aug'11
Location	Hyderabad		
Designation	Project Manager		
Last drawn salary	35000/-		
Number of employees in the company / branch?	16	Number of employees in your dept. or division?	16
Brief description of work handled by you.	Civil & Electrical, implementation		
	E, completion of tower mobile installation.		
Reason for leaving	Project office closed.		

Remarks: (For office use only - Do not write in this box)

Name of Company	Idea cellular LTD		
Duration of employment	1 yrs	From date: Jun'06	To date: Jun'09
Location	Hyderabad		
Designation	Business Manager		
Last drawn salary	22500/-		
Number of employees in the company / branch?		Number of employees in your dept. or division?	
Brief description of work handled by you.	Sale of mobile SIM card to corporates.		
Reason for leaving	Better prospects.		

Remarks: (For office use only - Do not write in this box)

Name of Company	AIRTEL				
Duration of employment	01 yrs	From date:	Sep '02	To date:	Aug '03
Location	Hyderabad				
Designation	Manager Sales				
Last drawn salary	2,00,000/-				
Number of employees in the company / branch?		Number of employees in your dept. or division?			
Brief description of work handled by you.					
Reason for leaving	Better prospects				

Remarks: (For office use only – Do not write in this box)

Name of Company	VESA INFOTEK LTD				
Duration of employment	04 yrs	From date:	Dec '99	To date:	Aug '02
Location	Manager Professional Staffing				
Designation	Hyderabad				
Last drawn salary	2,00,000/-				
Number of employees in the company / branch?		Number of employees in your dept. or division?			
Brief description of work handled by you.					
Reason for leaving	Better prospects.				

Remarks: (For office use only – Do not write in this box)

Ask for additional sheets if required.

Remarks by Admin.: (For office use only – Do not write in this box)

Background – Personal	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
Background – Work	<input type="checkbox"/> Good <input checked="" type="checkbox"/> Average <input type="checkbox"/> Poor
Personality	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
Appearance	<input type="checkbox"/> Good <input checked="" type="checkbox"/> Average <input type="checkbox"/> Poor
Communication skills	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
Recommendation	<input type="checkbox"/> Employ <input type="checkbox"/> Reject <input checked="" type="checkbox"/> Short list & decide later
Recommended salary	
<p>→ Salary expectation is very high. → He has no relevant experience. → He is aged about 50 yrs.</p>	

Remarks by Divisional Manager.: (For office use only – Do not write in this box)

Relevant experience	<input checked="" type="checkbox"/> Good <input checked="" type="checkbox"/> Average <input type="checkbox"/> Poor
Knowledge of subject	<input checked="" type="checkbox"/> Good <input type="checkbox"/> Average <input type="checkbox"/> Poor
Recommendation	<input type="checkbox"/> Employ <input type="checkbox"/> Reject <input checked="" type="checkbox"/> Short list & decide later
Recommended salary	
<p>His line of operations are in sales, has vast exp in sales. his salary expectation are high, good communication skills willing to join, salary could be the constraint, esp. high salary</p>	

Remarks by MD (For office use only – Do not write in this box)

Recommendation	<input type="checkbox"/> Employ <input type="checkbox"/> Reject <input type="checkbox"/> Short list & decide later
Recommended salary	

Offer Details

Salary offered	15000/-	Date of joining	17/11/2011
Remarks:	+ 5000 Ad hoc mee.		

Details of Appointment: (For office use only – Do not write on this page)

Name	
Salary	
Conveyance	<input type="checkbox"/> Included in salary <input type="checkbox"/> Extra Rs. _____ per month
Mobile Allowance	<input type="checkbox"/> Nil <input type="checkbox"/> Rs. _____ per month.
PF & ESI	<input type="checkbox"/> No PF & ESI <input type="checkbox"/> Only after 3 months <input type="checkbox"/> Pay ESI & PF
Probation Period	<input type="checkbox"/> 3 months <input type="checkbox"/> Nil
Salary revision	<input type="checkbox"/> After 3 months <input type="checkbox"/> Next April
Employee company	
Designation	
Site	
Date of joining	
Report to	
Commitment	Committed to work for atleast _____ yrs.
Documents required	<input type="checkbox"/> 4 photographs <input type="checkbox"/> Copy of school certificates <input type="checkbox"/> Copy of degree certificates <input type="checkbox"/> Copy of drivers license <input type="checkbox"/> Copy of passport <input type="checkbox"/> Fathers employment details / Copy of ID card. <input type="checkbox"/> Surety from _____ <input type="checkbox"/> Surety from _____ <input type="checkbox"/> 1 yr bank statement _____ <input type="checkbox"/> Reference letter from _____ <input type="checkbox"/> Reference letter from _____ <input type="checkbox"/> Other _____ <input type="checkbox"/> Other _____
Remarks	

Approved by Shankar Reddy		Approved By MD	
Date:		Date:	
Sign:		Sign:	

REF: Mr. Gopi
Designation: Sales Manager

KUSHAL DUTT

Address Plot No – 70, Osmania University Teacher's Colony, Sainikpuri,
Hyderabad -500094
E-mail kushaldutt@yahoo.com
Telephone 0 98480-05641, 9948556949 , 040-27111059

Management Assignments in;
-Business Development **- Telecom Infrastructure** **-Channel Mgmt**

CAREER CONSPECTUS

A competent professional with over **17 Yrs** of accomplished career track of delivering sustaining revenues & profits. Presently with **KP Buildcon Pvt Ltd** as **Project Mgr (AP CIRCLE):Hyd.** A proactive leader and planner with expertise in strategic planning, market plan execution, account management and pre-sales efforts with skills in staffing and targeted marketing. Proficient in designing, implementing and monitoring processes to manage & lead teams with a passion for excellence in business operations. An effective communicator with exceptional relationship management skills with ability to relate to people at any level of business and management

CAREER FEATURES

Since May 2008: **KP Buildcon Pvt Ltd**
Project Mgr (AP CIRCLE): Hyderabad

Since Sept 2003: **Idea Cellular Dealer Network**
Business Mgr (Govt Sales): Hyderabad

Since Sep'02 To Aug 2003: **BHARTHI TELE VENTURES: Team Corporate Mgr Dealer**
Network

Dec' 99 to Aug'02: **Vesa Info Tek Ltd Manager Professional Staffing Services**

Jul 94 to Dec 96: **Micro world PVT LTD**
Senior Executive: Sales

MAJOR AREAS OF STRENGTH:

Sincerity and dedication, Self-Disciplined, Self-Motivated, workaholic, Versatile, Mobile.
Patience, Confidence, Can work under pressure.
Good communications and inter personal skills.
Ability to plan and control actions to achieve results.
Ability to work independently.

▫ **WEAKNESS:** Smoking

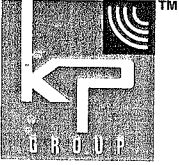
HOBBIES : Making friends, Chess, Football.

SCHOLASTIC BACKGROUND

- 1982 Bachelor in Arts
Osmania University Hyderabad
- Bachelor Degree from Armed Forces
Accredited From Air Head Quarters
New Delhi

DATE OF BIRTH: 07th July 1961

Since 1994



K. P. Buildcon Pvt. Ltd.

A COMPANY TO SOLVE THE DIFFICULTIES

ISO 9001:2008 Certified Company

Regd. Office : A 1 & 2, Firdous Tower, New Rander Road, Adajan Patia, Surat - 395009 Gujarat. INDIA Phone : + 91 - 261 - 2764757

Date: 01.04.2010

Mr. Kushal Dutt

INCREMENT LETTER

Dear Mr. Dutt,

Management has truly recognized your potential for growth with the company and thus its declaration increment for 2010-2011. We would like you to take it as a challenge and prove your mettle.

Keeping in view the above, Management has also decided to give you an increment of **Rs. 24,960/-** w.e.f. 01.04.2010. This will be in addition to your existing Gross Salary, there by increasing your Gross Salary from **Rs. 3,84,000/-** to current Gross Salary of **Rs. 4,08,960/-**

You are aware that business has become very competitive and we have to constantly work to reduce our cost and increase our productivity. Special emphasis has to be put in by you for enhancing the productivity and reduction of wastage from the existing level on the one hand and improve continuously the quality of our performance & services on the other hand.

We are confident that you will put in your best efforts in discharging your duties and responsibilities even more efficiently and in the best of interest of the organization and measure upto the confidence and faith reposed in you by the Management repeatedly.

All other terms & conditions of your Appointment Letter will remain unchanged.

Yours sincerely,
For K.P. Buildcon Pvt. Ltd.

Dharam Gandhi
General Manager

स्थाई लेखा संख्या /PERMANENT ACCOUNT NUMBER



ADLPD2668P



नाम /NAME

KUSHAL DUTT

पिता का नाम /FATHER'S NAME

ISHWARDAS BHAGWAN DUTT

जन्म तिथि /DATE OF BIRTH

07-07-1961

Chandrababu

हस्ताक्षर /SIGNATURE

[Handwritten Signature]

मुख्य आयकर आयुक्त, आन्ध्र प्रदेश

Chief Commissioner of Income-tax, Andhra Pradesh



Family Members Details

S.No	Name	Relation	Date of Birth	Age
2	Vijaya	Wife	16/12/63	42
3	Likhit	Son	05/02/95	10
4	Himanshu	Son	31/01/99	6

CARDS ISSUING OFFICER
DPL KAPRA

16/11/2005

కార్యదారుని సంతకం/వేలిముద్ర

జారీచేయు తేదీ ఎమ్.ఆర్.ఓ. / ఎ.ఎస్.ఓ.

HOUSEHOLD CARD

Card No : PAPI587056C0361
F.P Shop No : 56
పేరు : దత్త . కుశాల్
Name of Head of Household : Dutt . Kushal
తండ్రి/భర్త పేరు : ఈశ్వర్ దాస్ భగవాన్
Father/ Husband Name : Ishwar Das Bhagwan
పుట్టినతేదీ/Date of Birth : 07/07/1961
వయస్సు/Age : 44
వృత్తి/Occupation : Employee-Private
ఇంటి.నెం./House No. : 1-4-160/70/A
వీధి /Street : KAPRA
Colony : O.U.T . COLONY
Ward No. : వర్డ్ 24/ Ward-24
Municipality : కప్రా / Kapra
జిల్లా /District : రంగారెడ్డి / Ranga Reddy
Annual Income (Rs.) : 120,000
LPG Consumer No. : 2179/(Double)
LPG Dealer Name : Manikanta Gas Agen , IOC



