

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Sakinala Kiran	Kumar	Sakinala Kiran Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
02 Aug 1982	Married	15907	28 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Sakinala	Saritha	Sakinala Saritha
DOB Spouse	Anniversary Date		
09 May 1986	25 Nov 2012		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer is interested in A-305	Laxmikanth A	Laxmikanth A
Re Assigned To	Remarks		
Laxmikanth A	Customer is refered by Mr. Y. Shiva Kumar of flat no. A-705 NGH		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Nextdee	Arctech	USA

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H.No: 42-602/12, MJ Colony,	MoulaAli, Malkajigiri, Hyderabad		Hyderabad	TG	ind	500040	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			9959632943				Yes	

SNo	Email Type	Email Address	Primary
No Entries			

Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details											
Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Self Use					Family			3 BHK - Flat			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
Discount Offered			Queries		Special Requirements			Home Town			
Rs. 100/- per sft			NA		NA			Hyderabad			
Other Information			Decision Makers								
			Self								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
Nilgiri Heights	A				27 Aug 2021	10:00	Yes	Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Laxmikanth A		28 Aug 2021	Other	29 Aug 2021	09:30:00	Other	Yes

*** The End ***