

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Vinit Venu	Gopalan Nair	Vinit Venu Gopalan Nair
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
03 Nov 1981	Married	17596	17 Jan 2022
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Kavya	Srinivasan	Kavya Srinivasan
DOB Spouse	Anniversary Date		
16 Feb 1988	01 Sep 2019		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for Flat No A 306	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale Closed for Flat No A 306		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other			

Communication Details

Address		Code		Primary Mobile Number			Email	
Work Phone Number		Home Phone Number		Alt mobile Number			Other	

SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Hno :- 3-5-102/34, Flat No - 202, Sai Susheela Nilayam,	Road No 40, Krishna Nagar Colony, Moulali		Hyderabad	TG	ind	500040	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9740551749	Yes

SNo	Email Type	Email Address	Primary
i	Work	srinivasanp5@rediffmail.com	Yes

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	Open plots near to Shamshabad	Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
100+50	Planning for Pooja Room		Mumbai
Other Information	Decision Makers		
	Both		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	306	64	62	11 Feb 2022	12:30	No	No	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		17 Jan 2022	Other	18 Jan 2022	09:30:00	Other	Yes
Anand Kumar Netha	Phone	22 Jan 2022	Met Customer at site	29 Jan 2022	09:30:00	Casual site visit.	Yes
Anand Kumar Netha	Phone	30 Jan 2022	Met Customer at site	05 Feb 2022	09:30:00	Casual site visit.	Yes
Anand Kumar Netha	Phone	06 Feb 2022	Met Customer at site	05 Mar 2022	09:30:00	Casual site visit.	Yes

*** The End ***