

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Muthi	Venugopal	Muthi Venugopal
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Nov 1990	Married	15377	20 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Shantihi	Priya	Shantihi Priya
DOB Spouse	Anniversary Date		
12 Oct 1999	12 May 2019		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat no A 403	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat no A 403		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Govt	Ministry of Home Affairs	Special Intelligence Constable	Gorgaon

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Native	Hno:- 8-26/1, Koya Gudem,	Kothagudem, Sarvaram, Khammam,	Telengana	Khammam	TG	ind	507120	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			7765843771			Yes	
SNo		Email Type		Email Address				Primary	
1		Work		muthipriya6@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement	
Self Use		lic policies and lands		Family		3 BHK - Flat	
Projects Visited		Projects Liked		Projects Interested		Discount Expected	
						200	
Discount Offered		Queries		Special Requirements		Home Town	
100+50						Khammam	
Other Information		Decision Makers					
		both					

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A				20 Aug 2021	12:30	No	No	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		20 Aug 2021	Other	21 Aug 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	21 Aug 2021	Met Customer at site	25 Aug 2021	09:30:00	To fix an appointment with manager.	Yes

*** The End ***