

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Brajesh	Thalakoti	Brajesh Thalakoti
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
12 Aug 1992	Married	15368	18 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Nikhitha	Sree	Nikhitha Sree
DOB Spouse	Anniversary Date		
01 Jan 1996	28 May 2021		

Source And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat No A 505	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat No A 505		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	MNC	TSCOB	Deputy Manager	Troop Bazaar - Koti
Is Spouse Working	Company Type	Company Name	Designation	
Yes	MNC	Wipro		

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1		Flat No A 402, Orchid Block. Aakruthi Township	Opp : Ntr Statue, Boduppall,	Hyderabad	Hyderabad	TG	ind	500092	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Work		9966003363	Yes
SNo	Email Type	Email Address		Primary
1	Personal	brajesh.thalakoti@gmail.com		Yes

Project Investment & Interest & Visit Details

Project Investment & Interest & Home Town										
Purpose			Investment Dtls			Site Visited With		Customer Requirement		
Self Use			Flat at Boduppall			Family		3 BHK - Flat		
Projects Visited			Projects Liked			Projects Interested		Discount Expected		
								200		
Discount Offered			Queries			Special Requirements		Home Town		
118			Regarding Construction etc					Warangal		
Other Information			Decision Makers							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	505	61	59	19 Aug 2021		No	Yes	No	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		18 Aug 2021	Other	19 Aug 2021	09:30:00	Other	Yes

*** The End ***