

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kakkamvalli	Sreejith	Kakkamvalli Sreejith
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
05 Jun 1982	Married	17418	28 Dec 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Senchu	V.K	Senchu V.K
DOB Spouse	Anniversary Date		
31 May 1988	10 Jul 2013		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Average	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer visited site, He wants need to time with in two days	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
	He is interested A - 703 flat, Booking a flat No A - 703		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Banking	Corp(>200cr)	UBS		

Communication Details

Communication Details

Address		Code		Primary Mobile Number				Email	
Work Phone Number		Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	8-7/7, Plot no 341, 342 , Flat no 103, Tejaswini Residency, Road no 10	Hema nagar, Chilkanagar, Boduppall	Uppal	Hyderabad	TG	ind	500039	Yes
SNo	Phone Type	Code	Phone Number				Primary		
1	Mobile		9885410465				Yes		
SNo	Email Type	Email Address						Primary	

1	Personal	itsreeji@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose			Investment Dtls		Site Visited With			Customer Requirement			
Investment					Alone			3 BHK - Flat			
Projects Visited			Projects Liked		Projects Interested			Discount Expected			
								250			
Discount Offered			Queries		Special Requirements			Home Town			
100+85								Kerala			
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
Nilgiri Heights	A	703			28 Dec 2021	15:30	No	Yes	No	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		28 Dec 2021	Other	29 Dec 2021	09:30:00	Other	Yes
Anand Kishore	Phone	29 Dec 2021	Other	31 Dec 2021	10:30:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	31 Dec 2021	Other	01 Jan 2022	16:30:00		Yes

*** The End ***