

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Y. Shiva	Kumar	Y. Shiva Kumar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
31 Dec 1985	Married	15364	18 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Padma	Shiva Kumar	Padma Shiva Kumar
DOB Spouse	Anniversary Date		
06 Jun 1988	23 Oct 2015		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked flat no. A-705	Laxmikanth A	Laxmikanth A
Re Assigned To	Remarks		
Laxmikanth A	Customer is from Kurnool		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Value Labs	Sr. Analyst	Hitec-City

Communication Details

Details										
Address			Code		Primary Mobile Number				Email	
Work Phone Number			Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Plot no. 16, H.no. 10-V/16, IInd floor,	Street no. 6, Mallaiah nagar Colony	Bod Uppal	Hyderabad	TG	ind	500092	Yes	
SNo		Phone Type		Code	Phone Number			Primary		
1		Mobile			9491852851			Yes		
1		Mobile			7036882285			No		
SNo		Email Type		Email Address					Primary	

Printed By : Laxmikanth A

Printed On : 18/08/21 05:14:07 PM

Personal	y.shivakumarcse@gmail.com	Yes
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Project Investment & Interest & Visit Details

Project Investment & Interest & Visit Details										
Purpose			Investment Dtls		Site Visited With			Customer Requirement		
If Use			NA		Family			3 BHK - Flat		
Projects Visited			Projects Liked		Projects Interested			Discount Expected		
Discount Offered			Queries		Special Requirements			Home Town		
50			N A		NA			Kurnool		
Other Information			Decision Makers							
			Self							
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	705			18 Aug 2021	10:00	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Laxmikanth A		18 Aug 2021	Other	19 Aug 2021	09:30:00	Other	Yes

*** The End ***