

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Thati	Ramesh	Thati Ramesh
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
15 Aug 1985	Married	16852	30 Oct 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Thati	Parimala	Thati Parimala
DOB Spouse	Anniversary Date		
09 Sep 1990	22 Apr 2015		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Excellent	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booked flat no. A-708 NGH	Laxmikanth A	Laxmikanth A
Re Assigned To	Remarks		
Laxmikanth A	Referred by Shiva Kumar of flat no. A-705 NGH		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Value Labs	Associate Architech	Hi-tech city

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H.no. 8-46/g/129/a, Gayathri Hills,	Road no. 2, Near Bommak Gangaih Convention Hall,	Bod uppal	Hyderabad	TG	ind	500039	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9666237077			Yes	
1		Mobile			9640496000			No	
SNo		Email Type		Email Address				Primary	

1	Personal	ui.rameshthati@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use	Plots	Family	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			200
Discount Offered	Queries	Special Requirements	Home Town
150	NA	NA	Mothkur,
Other Information	Decision Makers		
	Self		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	708			29 Oct 2021	02:00	Yes	Yes	Yes	Yes
Nilgiri Heights	A	708			29 Oct 2021	12:30	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Laxmikanth A		30 Oct 2021	Other	31 Oct 2021	09:30:00	Other	Yes

*** The End ***