

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Avinash Reddy	chintalapalli	Avinash Reddy chintalapalli
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Married	15236	14 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Samatha	m	Samatha m
DOB Spouse	Anniversary Date		
12 Jun 1985	10 Apr 2010		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Display Ad	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat no A 709	Raj kumar Chagal	Raj kumar Chagal
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat no A 709		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Banking	Other	Axis Bank	Cluster Head	Kurnool

Communication Details

Registration Details										
Address			Code		Primary Mobile Number				Email	
Work Phone Number			Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1		Boduppall			Hyderabad	TG	ind	500039	No	
1	Home - Native	flat no 103, A Block, Surya Towers,	Dharmapeta, Near Challa Compound	Kurnool	Telangana	TG	ind	518001	Yes	
SNo	Phone Type		Code	Phone Number			Primary			
1				9010640002			Yes			
SNo	Email Type	Email Address						Primary		

Printed By : Anand Kumar Netha

Printed On : 31/08/21 03:03:02 PM

Personal	avinashcreddy@gmail.com	Yes
----------	-------------------------	-----

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Use	Insurance and other	Wife	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			300
Discount Offered	Queries	Special Requirements	Home Town
30+ 100	--- Regarding Modular Kitchen		Hyderabad
Other Information	Decision Makers		
	Family		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
--------------	------------	---------	--------------	----------------	--------------	--------------	-------	---------	------------	-----------

No Entries

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Raj kumar Chagal		14 Aug 2021	Other	15 Aug 2021	09:30:00	Other	Yes
Raj kumar Chagal	Phone	16 Aug 2021	Not yet decided want sometime.	20 Aug 2021	10:40:00	Waiting for customer final decision.	Yes
Raj kumar Chagal	Phone	20 Aug 2021	Other	22 Aug 2021	11:00:00	Waiting for customer final decision.	Yes
Raj kumar Chagal	Phone	23 Aug 2021	Customer did not picked up the phone	26 Aug 2021	10:30:00	Call back customer to provide further details	Yes
Anand Kumar Netha	Phone	29 Aug 2021	Other	31 Aug 2021	09:30:00	To fix an appointment with manager.	Yes

*** The End ***