ID: 95196 Old CIS No:	CIS Date: 14-04-2019	Company	Govt of Telangana		
Prepared By :Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business			
Customer Name And Address		Designation	Deputy Tasildar		
		Home Phone			
T. Suresh/T. Sita Lakshmi Kothapet, Hyderabad.		Work Phone			
		Mobile	8341068330		
		Fax			
		Email	sureshtadinad:	a73@gmail.com	
For Project	Projects Visited	Proi	ects Liked		
Mayflower Platinum	MPL	MPL		Interested In	
Enquiry Source	Enquiry Type	F		A-301 (1500 sft)	
Reference	Walk-in		nd Status	Prospect Status	
Brochure Sent	Executive Meet Customer	SaleClosed Visiting Card		Excellant Customer Visit Site	
Yes					
	Yes	No		Yes	
Company Type	Spouce Company	Pi	urpose	Investment Details	
Govt	House wife		50,000 € 50,000 E50 E50	Insurance Policies, flat and other.	
	TOUSE WITE	Self Use			
Housing Loan Required Yes	Amount Required	Pre-sancti	oned Obtained	Reffered To Bank	
	•	No.	oned Obtained		
Discount Expected	Discount Offered		C-21 NA CAL	No	
	Discourie Oriered	Site Visit With		Bank Name	
Customer Requirment	Lama T.	Family			
- requirement	Home Town Other Info			Decesion Makers	
ВВНК	Khammam	Looking property near to his brother-in-law's place			
	Knammam			Family	
Compan	(A d d	Mallapur.		-	
Company Address hammam		Company Details			
Chailliaill		MRO Office			
	Smar	t Text			
deference given by Mr. Nars	imha Rao A-401. Visited site	with his family	v and selected	2hhk (1500 -6) 5	
heque collected for A-301.			, and sciected .	Bonk (1300 sft) east facing.	
	Custome	er Query			
bout drinking water facility	?	e. Query			
	Customer Speci	ial Requirments			
	customer speci	iai Kequirments			
	D.				
eference given by Mr. Nare	Rem	drKS			
neque collected for A-301.	imha Rao A-401. Visited site	with his family	and selected 3	3bhk (1500 sft) east facing	
II/Entn/		***************************************			
te Call Details					
04-2019 Call Made By:					
04-2019 OutCome Of Call :	oy: Call Type : NA				
Next Call Date: 15-0					
Target Of Call: first	call detail to be entered				
04-2019 Call Made By: Navee	ena				
04-2019 OutCome Of Call • In	OutCome Of Call : Interested to take 3bhk flat near to his brother-in-law's place.				
	to take sprik riat near to	o nis brother-in-	law's place.		
Next Call Date: 14-0					

Target Of Call: Selected A-301 east facing 3bhk flat (1500 sft). Cheque collected and Sale closed.