

**Customer Profile Info**
**Personal Details**

| Title               | First Name       | Last Name   | Customer Full Name  |
|---------------------|------------------|-------------|---------------------|
| MRS                 | Pinninti         | Padma       | Pinninti Padma      |
| Date of Birth (DOB) | Marital Status   | Customer ID | Created Date        |
| 03 Jul 1970         | Married          | 16347       | 15 Sep 2021         |
| Spouse Title        | First Name       | Last Name   | Spouse Full Name    |
| MR                  | P. Thirupathi    | Reddy       | P. Thirupathi Reddy |
| DOB Spouse          | Anniversary Date |             |                     |
| 12 Jul 1952         | 15 Mar 1990      |             |                     |

**Status And Assignment Details**

| Customer Status       | Lead Status            | Prospect Status     | Contact Type            |
|-----------------------|------------------------|---------------------|-------------------------|
| Lead                  | Sale Closed            | Excellent           | Walk-in                 |
| Source of Enquiry     | Broucher Sent/Given    | Visit Card Obtained | Executive Meet Customer |
| Walk-in               | Yes                    | yes                 | yes                     |
| Customer Visited Site | Smart Summary          | Prepared By         | Assigned To             |
| yes                   | customer visited site  | Anand Kishore       | Anand Kishore           |
| Re Assigned To        | Remarks                |                     |                         |
|                       | He is interested A 809 |                     |                         |

**Occupation Details**

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|-------------|-----------------|
|                                 |              |              |             |                 |

**Communication Details**

| Address           |                | Code                         |                    | Primary Mobile Number |              |       | Email   |         |         |
|-------------------|----------------|------------------------------|--------------------|-----------------------|--------------|-------|---------|---------|---------|
| Work Phone Number |                | Home Phone Number            |                    | Alt mobile Number     |              |       | Other   |         |         |
| SNo               | Address Type   | Address Line 1               | Address Line 2     | Address Line 3        | City         | State | Country | Pincode | Primary |
| 1                 | Home - Present | Block no A -22 , Plot no 204 | Singapore township | Pocharam              | Hyderabad    | TG    | ind     | 500088  | Yes     |
| SNo               | Phone Type     |                              | Code               |                       | Phone Number |       |         | Primary |         |
| 1                 | Mobile         |                              |                    |                       | 9951193522   |       |         | Yes     |         |
| 1                 | Mobile         |                              |                    |                       | 8639394743   |       |         | Yes     |         |

| SNo | Email Type | Email Address      | Primary |
|-----|------------|--------------------|---------|
| 1   | Personal   | reddypt2@gmail.com | Yes     |

**Project Investment & Interest & Visit Details**

| Purpose           |            | Investment Dtls |              | Site Visited With                   |              |              | Customer Requirement |         |            |           |
|-------------------|------------|-----------------|--------------|-------------------------------------|--------------|--------------|----------------------|---------|------------|-----------|
| Self Use          |            |                 |              | Family                              |              |              | 3 BHK - Flat         |         |            |           |
| Projects Visited  |            | Projects Liked  |              | Projects Interested                 |              |              | Discount Expected    |         |            |           |
|                   |            |                 |              |                                     |              |              | 300                  |         |            |           |
| Discount Offered  |            | Queries         |              | Special Requirements                |              |              | Home Town            |         |            |           |
| 100+46            |            |                 |              | Customer required for pooja mandhir |              |              | Warngal              |         |            |           |
| Other Information |            | Decision Makers |              |                                     |              |              |                      |         |            |           |
|                   |            |                 |              |                                     |              |              |                      |         |            |           |
| Project Name      | Block Name | Unit No         | Quoted Price | Expected Price                      | Visited Date | Visited Time | Liked                | Visited | Interested | Is Active |
| Nilgiri Heights   | A          |                 |              |                                     | 14 Sep 2021  | 17:30        | No                   | No      | No         | Yes       |

**Customer Calls**

| Made By       | Type Of Call | Call Date   | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|---------------|--------------|-------------|-----------------|----------------|----------------|--------|--------------|
| Anand Kishore |              | 15 Sep 2021 | Other           | 16 Sep 2021    | 09:30:00       | Other  | Yes          |
| Anand Kishore | Phone        | 17 Sep 2021 | Other           | 17 Sep 2021    | 09:30:00       |        | No           |

\*\*\* The End \*\*\*