

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	E. Chandra	sekhar	E. Chandra sekhar
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
11 Apr 1969	Married	15437	23 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Jalla	Madhavi	Jalla Madhavi
DOB Spouse	Anniversary Date		
11 Feb 1972			

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer visited site along with family	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
	Customer booking a flat no A 1004		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Education	Other	NNRG	Associate Prossessor	Narapally

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H.No :- 11-13-1364/206	Margadarsi colony, Road no : 3	Saroor Nagar, Rangareddy	Hyderabad	TG	ind	500035	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9440605489			Yes	
1		Mobile			8885493155			No	
SNo		Email Type		Email Address				Primary	

1	Personal	egachandu15@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Self Use		Wife	3 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
			200
Discount Offered	Queries	Special Requirements	Home Town
100+50	50/ sft is on time discount		
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	1004			15 Mar 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		23 Aug 2021	Other	24 Aug 2021	09:30:00	Other	Yes

*** The End ***