

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Dodda Somraj	S	Dodda Somraj S
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
07 Feb 1981	Married	17314	18 Dec 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Vadde	Sailaja	Vadde Sailaja
DOB Spouse	Anniversary Date		
11 Sep 1983	15 Aug 2007		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer visited site	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
	He is interested A6 flat, Customer booking a flat no B -514		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Banking	Govt	Bank of Baroda	Sr. Manager	Bengaluru

Communication Details

Address			Code		Primary Mobile Number				Email	
Work Phone Number			Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	Flat no : 304, Block - A	GMR Brindavan Apartments, Waddepally	Hanmakonda	Warngal	TG	ind	506370	Yes	

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9848381726	Yes

SNo	Email Type	Email Address	Primary
1	Personal	somraj17@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With		Customer Requirement				
Investment				Alone		3 BHK - Flat				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
						250				
Discount Offered		Queries		Special Requirements		Home Town				
100						Warngal				
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	B	514	65	64	18 Dec 2021	11:30	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		18 Dec 2021	Other	19 Dec 2021	09:30:00	Other	Yes
Anand Kishore	Phone	19 Dec 2021	Not yet decided want sometime.	24 Dec 2021	11:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	26 Dec 2021	Expecting huge discount	30 Dec 2021	11:00:00	To fix an appointment with manager.	Yes
Anand Kishore	Phone	31 Dec 2021	Not yet decided want sometime.	15 Jan 2022	11:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	18 Jan 2022	Not yet decided want sometime.	06 Feb 2022	10:30:00	Send reminder email to customer	Yes

*** The End ***