

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Gunta	Saritha	Gunta Saritha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
27 Dec 1982	Married	15590	26 Aug 2021
Spouse Title	First Name	Last Name	Spouse Full Name
	Manohar	Pokala	Manohar Pokala
DOB Spouse	Anniversary Date		
12 Jun 1971	02 May 2004		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat no A 1009	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat no A 1009		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Govt	Govt School	Teacher	Edulabad Village - Ghatkesar Mandal
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Other	Private	Private Employee	

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Hno;- 11-3-276/82, Madhura Nagar Colony,	Street no 10, Near SR Hospital,	Parsigutta,	Secunderabad	TG	ind	500061	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9392430985	Yes
SNo	Email Type	Email Address		Primary
1	Work	manoharpokala01@gmail.com		Yes

Project Investment & Interest & Visit Details

Purpose				Investment Dtls		Site Visited With			Customer Requirement			
Self Use				Own house at Parsigutta		Family			3 BHK - Flat			
Projects Visited				Projects Liked		Projects Interested			Discount Expected			
									200			
Discount Offered				Queries		Special Requirements			Home Town			
100+50				Regarding false ceiling								
Other Information				Decision Makers								
				both								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active		
No Entries												

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		26 Aug 2021	Other	27 Aug 2021	09:30:00	Other	Yes
Anand Kumar Netha	Phone	27 Aug 2021	Met Customer at site	29 Aug 2021	09:30:00	To fix an appointment with manager.	Yes
Anand Kumar Netha	Phone	29 Aug 2021	Met Customer at site	31 Aug 2021	09:30:00	To fix an appointment with manager.	Yes

*** The End ***