

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Chiliveru Anil kumar	C. Jaya prakash Netha	Chiliveru Anil kumar C. Jaya prakash Netha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
10 Feb 1990	Single	17699	26 Jan 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Walk-in
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Customer looking for flats	Anand Kishore	Anand Kishore
Re Assigned To	Remarks		
	customer visited site with father, Customer booking a flat no A -506		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
IT	Other	Smart bridge	Soft ware	

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	H.No : Flat no : 204, F block	Akhruthi township	Boduppall	Hyderabad	TG	ind	500092	Yes
SNo	Phone Type		Code	Phone Number			Primary		
1	Mobile			9676938853			Yes		
1	Mobile			9742224445			Yes		
SNo	Email Type		Email Address					Primary	
1	Personal		jaiprakashnetha18@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
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Investment			Family			3 BHK - Flat					
Projects Visited			Projects Liked			Projects Interested			Discount Expected		
									200		
Discount Offered			Queries			Special Requirements			Home Town		
100+50											
Other Information			Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Nilgiri Heights	A	506			26 Jan 2022	11:30	Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kishore		26 Jan 2022	Other	27 Jan 2022	09:30:00	Other	Yes
Anand Kishore	Phone	27 Jan 2022	Not yet decided want sometime.	30 Jan 2022	10:30:00	Call back customer to provide further details	Yes
Anand Kishore	Phone	30 Jan 2022	Want to meet the manager for discount	31 Jan 2022	10:30:00	To fix an appointment with manager.	Yes
Anand Kishore	Phone	01 Feb 2022	Other	04 Feb 2022	11:00:00	Waiting for customer final decision.	Yes
Anand Kishore	Phone	05 Feb 2022	Other	05 Feb 2022	16:30:00	Other	Yes
Anand Kishore	Phone	05 Feb 2022	Other	05 Feb 2022	09:30:00		No

*** The End ***