

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Raghavender	Ravi shyam	Raghavender Ravi shyam
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
	Single	17387	26 Dec 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Sale Closed	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Sale closed for flat no A 908	Anand Kumar Netha	Anand Kumar Netha
Re Assigned To	Remarks		
Anand Kumar Netha	Sale closed for flat no A 908		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Occupation	Other	Wells Fargo	Manager	

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
No	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Work	Hno :- 29-1461/4,	Kakatiya Nagar, Neredmet,	Malkajgiri	Hyderabad	TG	ind	500047	Yes
SNo	Phone Type		Code	Phone Number			Primary		
1				9642629437			Yes		
SNo	Email Type		Email Address					Primary	
1	Work		ravishyam.malyala@gmail.com					Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Other	house at Malkajgiri	Family	3 BHK - Flat

Purpose			Investment Dtls			Site Visited With			Customer Requirement		
Projects Visited			Projects Liked			Projects Interested			Discount Expected		
									200		
Discount Offered			Queries			Special Requirements			Home Town		
142									Vizag		
Other Information			Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
Nilgiri Heights	A	908	65	61	26 Dec 2021	11:30	No	No	Yes	No	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Anand Kumar Netha		26 Dec 2021	Other	27 Dec 2021	09:30:00	Other	Yes

*** The End ***