

Customer Information Sheet

ID : 95244 Old CIS No : CIS Date : 19-04-2019		Company LIC	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address P. Suryanarayana Rao Kharitabad, Hyderabad.		Designation Regional Manager	
		Home Phone	
		Work Phone	
		Mobile 9440027911	
		Fax	
		Email suneelaperuri@yahoo.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-304 (1500 sft)
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Investment	Investment Details Insurance Policies, flat and other.
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name LIC
Customer Requirment 3BHK	Home Town Kakinada	Other Info Looking property in gated community for investment.	Decesion Makers Family
Company Address Secretariat		Company Details Insurance	
Smart Text			
Budget 60 lakhs for 3bhk. Want some time to decide. Interested in A-304 and asking for some discount.			
Customer Query			
1) Want to know MPL Project registration number (RERA) and GHMC permission details ? 2) Monthly maintenance charges? 3) About drinking water facility?			
Customer Special Requirments			
Under construction property for investment.			
Remarks			
Budget 60 lakhs for 3bhk. Want some time to decide. Interested in A-304 and asking for some discount. Cheque collected for A-304 east facing 3bhk flat.			
Call/Entry Date	Call Details		
19-04-2019	Call Made By :		
19-04-2019	OutCome Of Call :		Call Type : NA
	Next Call Date : 20-04-2019		
	Target Of Call : first call detail to be entered		
19-04-2019	Call Made By : Naveena		Call Type : Site Visit
19-04-2019	OutCome Of Call : After discussing with his family he will get back.		
	Next Call Date : 24-04-2019		
	Target Of Call : Know his decision for 3bhk 1500 sft or 1800 sft.		
22-04-2019	Call Made By : Naveena		Call Type : Site Visit
21-04-2019	OutCome Of Call : Interested in A-304 and asking for discount.		
	Next Call Date : 24-04-2019		
	Target Of Call : Coming for closing A-304 on Wednesday.		
26-04-2019	Call Made By : Naveena		Call Type : Site Visit
25-04-2019	OutCome Of Call : Selected A-304 east facing 3bhk flat.		
	Next Call Date : 26-04-2019		
	Target Of Call : Cheque collected for A-304 east facing 3bhk flat. Sale closed.		