

Customer Information Sheet

ID: 94747		Old CIS No : 90506		CIS Date : 18-02-2019		Company		Own business-Real Estate	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena						Business			
Customer Name And Address Sridhar / Sunitha Flat no-1-42, Snehapuri colony, Nacharam, Hyderabad-76.						Designation		Proprietor	
						Home Phone			
						Work Phone			
						Mobile		9652014872/9440486411	
						Fax			
						Email		sridharpantam@gmail.com	
For Project Mayflower Platinum		Projects Visited MPL		Projects Liked MPL		Interested In A-308 (1800 sft)			
Enquiry Source Hoarding board		Enquiry Type Walk-in		Lead Status Sale Closed		Prospect Status Excellent			
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No		Customer Visit Site Yes			
Company Type Other		Spouse Company Kendriya Vidyalaya-Uppal		Purpose Investment		Investment Details Insurance Policies, flat, business and other.			
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No		Referred To Bank No			
Discount Expected		Discount Offered		Site Visit With Wife		Bank Name			
Customer Requirement 3 BHK		Home Town Hyderabad		Other Info Looking one more property near to Mayflower Grande for investment.		Decision Makers Family			
Company Address Hyderabad						Company Details Real Estate			
Smart Text Looking 3bhk flat with bigger size near to his flat E-102 (Mayflower Grande). Said want some time to decide 1500 sft or 1800 sft. Selected A-308 (1800 sft), appointment fixed for negotiation and cheque collected for A-308.									
Customer Query Any special discount for existing customer?									
Customer Special Requirements Bigger size 3bhk flat more than 1600 sft.									
Remarks Looking 3bhk flat with bigger size near to his flat E-102 (Mayflower Grande). Said want some time to decide 1500 sft or 1800 sft. Selected A-308 (1800 sft), appointment fixed for negotiation and cheque collected for A-308.									
Call/Entry Date		Call Details		Call Type : NA					
18-02-2019		Call Made By :							
18-02-2019		OutCome Of Call :							
		Next Call Date : 19-02-2019							
		Target Of Call : first call detail to be entered							
19-02-2019		Call Made By : Naveena		Call Type : Site Visit					
19-02-2019		OutCome Of Call : Interested in A-308 (1800 sft). Looking for best discount.							
		Next Call Date : 19-02-2019							
		Target Of Call : Appointment fixed for negotiation and cheque collected for A-308. Sale closed.							