

Customer Information Sheet

ID : 95153 Old CIS No : CIS Date : 03-04-2019		Company	AP Govt Dept-UNICEF
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Narsimha Rao Shakti Sai nagar, near Gulmohar Garden, Mallapur, Hyderabad.		Designation	Consultant
		Home Phone	
		Work Phone	
		Mobile	9492656017
		Fax	
		Email	lion6017@gmail.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-401 (1500 sft)
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company House wife	Purpose Investment	Investment Details Insurance Policies, Independent house and other.
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town Khammam	Other Info Looking property for investment near to his independent house Mallapur.	Decesion Makers Family
Company Address Guntur		Company Details UNICEF	
Smart Text Want to visit with his family to decide. Said interested in 3bhk (1500 sft) east facing. His brother-in-law is also interested in site visit with his family on 14-04-19. Selected A-401 east facing 3bhk and cheque collected.			
Customer Query About rental value and water facility?			
Customer Special Requirments East facing 3bhk flat in gated community.			
Remarks Want to visit with his family to decide. Said interested in 3bhk (1500 sft) east facing. His brother-in-law is also interested in site visit with his family on 14-04-19. Selected A-401 east facing 3bhk and cheque collected.			
Call/Entry Date	Call Details		
03-04-2019	Call Made By :		Call Type : NA
03-04-2019	OutCome Of Call :		
	Next Call Date : 04-04-2019		
	Target Of Call : first call detail to be entered		
03-04-2019	Call Made By : Naveena		Call Type : Phone
03-04-2019	OutCome Of Call : Said he is busy at present and he will visit with his family on Saturday.		
	Next Call Date : 06-04-2019		
	Target Of Call : Give a reminder call for site visit.		
09-04-2019	Call Made By : Naveena		Call Type : Phone
09-04-2019	OutCome Of Call : Not yet decided.		
	Next Call Date : 11-04-2019		
	Target Of Call : Give a reminder call for site visit.		
12-04-2019	Call Made By : Naveena		Call Type : Site Visit
12-04-2019	OutCome Of Call : Want some time to discuss with his family		
	Next Call Date : 14-04-2019		
	Target Of Call : Know his decision for A-301.		
14-04-2019	Call Made By : Naveena		Call Type : Site Visit

14-04-2019 OutCome Of Call : Visited with his family and selected A-401 east facing flat.

Next Call Date : 14-04-2019

Target Of Call : Cheque collected for A-401 east facing 3bhk flat. Sale closed.
