

## Customer Information Sheet

|                                                                                                                                                                                                                            |                                                  |                                |                            |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------|--------------------------------|----------------------------|
| ID : 93610    Old CIS No :    CIS Date : 07-11-2018                                                                                                                                                                        |                                                  | Company                        | Railways/ Bel Electronics  |
| Prepared By : Mushtaq / Assigned To : Mushtaq / Reassigned To : Mushtaq                                                                                                                                                    |                                                  | Business                       | Railways/ Bel Electronics  |
| Customer Name And Address<br><br>Razia Ahamed/Abdul Nayeem<br>gulmohar Gardens F 302                                                                                                                                       |                                                  | Designation                    | Dy manager                 |
|                                                                                                                                                                                                                            |                                                  | Home Phone                     |                            |
|                                                                                                                                                                                                                            |                                                  | Work Phone                     |                            |
|                                                                                                                                                                                                                            |                                                  | Mobile                         | 9849323349                 |
|                                                                                                                                                                                                                            |                                                  | Fax                            |                            |
|                                                                                                                                                                                                                            |                                                  | Email                          | raziaahamed@bel.co.in      |
| For Project<br>Mayflower Platinum                                                                                                                                                                                          | Projects Visited                                 | Projects Liked                 | Interested In              |
| Enquiry Source<br>Reference                                                                                                                                                                                                | Enquiry Type<br>Walk-in                          | Lead Status<br>SaleClosed      | Prospect Status<br>Good    |
| Brochure Sent<br>Yes                                                                                                                                                                                                       | Executive Meet Customer<br>Yes                   | Visiting Card<br>No            | Customer Visit Site<br>Yes |
| Company Type<br>-                                                                                                                                                                                                          | Spouce Company                                   | Purpose<br>-                   | Investment Details         |
| Housing Loan Required<br>No                                                                                                                                                                                                | Amount Required                                  | Pre-sanctioned Obtained<br>No  | Referred To Bank<br>No     |
| Discount Expected                                                                                                                                                                                                          | Discount Offered                                 | Site Visit With<br>Not Visited | Bank Name                  |
| Customer Requirement<br>-                                                                                                                                                                                                  | Home Town                                        | Other Info                     | Decesion Makers            |
| Company Address                                                                                                                                                                                                            |                                                  | Company Details                |                            |
| Smart Text                                                                                                                                                                                                                 |                                                  |                                |                            |
| Customer has booked an apartment in MPL A block 502. 01-04-2019                                                                                                                                                            |                                                  |                                |                            |
| Customer Query                                                                                                                                                                                                             |                                                  |                                |                            |
| Customer Special Requirments                                                                                                                                                                                               |                                                  |                                |                            |
| Remarks                                                                                                                                                                                                                    |                                                  |                                |                            |
| Customer is interested in 3BHK Flat in MPL. Will get back by the end of the day to finalise the deal. Customer has booked an apartment in MPL A block 502. Customer has booked an apartment in MPL A block 502. 01-04-2019 |                                                  |                                |                            |
| Call/Entry Date                                                                                                                                                                                                            | Call Details                                     |                                |                            |
| 07-11-2018                                                                                                                                                                                                                 | Call Made By :                                   |                                | Call Type : NA             |
| 07-11-2018                                                                                                                                                                                                                 | OutCome Of Call :                                |                                |                            |
|                                                                                                                                                                                                                            | Next Call Date : 08-11-2018                      |                                |                            |
|                                                                                                                                                                                                                            | Target Of Call : first call detail to be entered |                                |                            |