

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Prashanth	Bitla	Prashanth Bitla
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
14 Jan 1983	Married	16480	28 Sep 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Gurram	Jyothi	Gurram Jyothi
DOB Spouse	Anniversary Date		
12 May 1986	08 Jun 2010		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV Flat No 221	Vijay	Vijay
Re Assigned To	Remarks		
	Interested in BRGV		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	MNC	Daicel Corporation	Senior Promotions	Genome Valley
Is Spouse Working	Company Type	Company Name	Designation	
Yes	Other	BITS Pillani Camus	Non Teaching Staff	

Communication Details

Address		Code	Primary Mobile Number		Email				
Work Phone Number		Home Phone Number	Alt mobile Number		Other				
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Polt No 54P 55P H.NO;- 1-5-68/1/54 First Floor	Sri Sai Nagar, Dwarakapuri Colony,	Thumkunta, Hyderabad	Hyderabad	TG	ind	500026	Yes

SNo	Phone Type	Code	Phone Number	Primary
1	Mobile		9848418213	Yes
SNo	Email Type	Email Address		Primary
No Entries				

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Self Use					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley					28 Sep 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vijay		28 Sep 2021	Other	29 Sep 2021	09:30:00	Other	Yes
Vijay	Phone	28 Sep 2021	Customer interested in flat/vill no. and asking for discount for	02 Oct 2021	09:30:00	Site visit with his family members.	Yes

*** The End ***