

## Customer Information Sheet

|                                                                                                                                                            |                                                                                        |                                |                              |
|------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|--------------------------------|------------------------------|
| ID : 97189    Old CIS No :    CIS Date : 11-11-2019                                                                                                        |                                                                                        | Company                        |                              |
| Prepared By : Mushtaq / Assigned To : Mushtaq /<br>Reassigned To : Mushtaq                                                                                 |                                                                                        | Business                       | House wife                   |
| Customer Name And Address<br><br>Mrs. Adeel/ Ms. Momin Farzana<br>MFH A 516                                                                                |                                                                                        | Designation                    |                              |
|                                                                                                                                                            |                                                                                        | Home Phone                     |                              |
|                                                                                                                                                            |                                                                                        | Work Phone                     |                              |
|                                                                                                                                                            |                                                                                        | Mobile                         | 9100226920/7659831050        |
|                                                                                                                                                            |                                                                                        | Fax                            |                              |
|                                                                                                                                                            |                                                                                        | Email                          | ikulsoom@yahoo.com           |
| For Project<br>Mayflower Platinum                                                                                                                          | Projects Visited                                                                       | Projects Liked                 | Interested In                |
| Enquiry Source<br>Reference                                                                                                                                | Enquiry Type<br>Walk-in                                                                | Lead Status<br>SaleClosed      | Prospect Status<br>Excellant |
| Brochure Sent<br>Yes                                                                                                                                       | Executive Meet Customer<br>Yes                                                         | Visiting Card<br>No            | Customer Visit Site<br>Yes   |
| Company Type<br>-                                                                                                                                          | Spouce Company                                                                         | Purpose<br>-                   | Investment Details           |
| Housing Loan Required<br>No                                                                                                                                | Amount Required                                                                        | Pre-sanctioned Obtained<br>No  | Referred To Bank<br>No       |
| Discount Expected                                                                                                                                          | Discount Offered                                                                       | Site Visit With<br>Not Visited | Bank Name                    |
| Customer Requirment<br>-                                                                                                                                   | Home Town                                                                              | Other Info                     | Decesion Makers              |
| Company Address                                                                                                                                            |                                                                                        | Company Details                |                              |
| Smart Text                                                                                                                                                 |                                                                                        |                                |                              |
| Customer has an apartment in MPL A 106. Dated 25-11-2019                                                                                                   |                                                                                        |                                |                              |
| Customer Query                                                                                                                                             |                                                                                        |                                |                              |
| Customer Special Requirments                                                                                                                               |                                                                                        |                                |                              |
| Remarks                                                                                                                                                    |                                                                                        |                                |                              |
| Customer is interested in 3Bhk Flat 1800 sft corner flat A 106. Want to negotiate on the pricing. Customer has an apartment in MPL A 106. Dated 25-11-2019 |                                                                                        |                                |                              |
| Call/Entry<br>Date                                                                                                                                         | Call Details                                                                           |                                |                              |
| 11-11-2019                                                                                                                                                 | Call Made By :                                                                         |                                | Call Type : NA               |
| 11-11-2019                                                                                                                                                 | OutCome Of Call :                                                                      |                                |                              |
|                                                                                                                                                            | Next Call Date : 12-11-2019                                                            |                                |                              |
|                                                                                                                                                            | Target Of Call : first call detail to be entered                                       |                                |                              |
| 17-11-2019                                                                                                                                                 | Call Made By : Mushtaq                                                                 |                                | Call Type : Phone            |
| 17-11-2019                                                                                                                                                 | OutCome Of Call : Customer is looking for 3BHK 1800 sft will get back within 1 week.   |                                |                              |
|                                                                                                                                                            | Next Call Date : 23-11-2019                                                            |                                |                              |
|                                                                                                                                                            | Target Of Call : Waiting for the final decision from the customer. for the flat A 106. |                                |                              |
| 23-11-2019                                                                                                                                                 | Call Made By : Mushtaq                                                                 |                                | Call Type : Phone            |
| 22-11-2019                                                                                                                                                 | OutCome Of Call : Customer visited the site and want to finalize the flat.             |                                |                              |
|                                                                                                                                                            | Next Call Date : 26-11-2019                                                            |                                |                              |
|                                                                                                                                                            | Target Of Call : Waiting for the confirmation from HO.                                 |                                |                              |