

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	David Rajesh Khanna	Bandugula	David Rajesh Khanna Bandugula
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
20 Jun 1970	Married	8994	24 Apr 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	B	Kalpalatha	B Kalpalatha
DOB Spouse	Anniversary Date		
18 Nov 1978	10 Dec 2001		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
L	Active	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Facebook	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV	Suresh M	Suresh M
Re Assigned To	Remarks		
Vijay	East Facing Flat No 304		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Business	Shop	D AND J Engineering	Properiter	Mancherial Dist

Communication Details

Address		Code		Primary Mobile Number		Email			
				919391633207		davidbdrajesh@yahoo.com			
Work Phone Number		Home Phone Number		Alt mobile Number		Other			
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	3-150/1, ACC	Subash Road	Mancherial	Adilabad	TG	ind	504209	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			919391633207			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		davidbdrajesh@yahoo.com				Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With			Customer Requirement			
Self Use				Family			2 BHK - Flat			
Projects Visited		Projects Liked		Projects Interested			Discount Expected			
Discount Offered		Queries		Special Requirements			Home Town			
Other Information		Decision Makers								

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	304			31 Dec 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M	Phone	24 Apr 2021	Other	25 Apr 2021	09:30:00	Other	Yes
Suresh M	Phone	10 May 2021	Customer interested in bungalow/villa no.	14 May 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	19 May 2021	Customer did not picked up the phone	28 May 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	28 May 2021	Other	04 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	04 Jun 2021	Customer interested in bungalow/villa no.	15 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	16 Jun 2021	Customer did not picked up the phone	19 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	18 Jun 2021	Customer interested in bungalow/villa no.	05 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	05 Jul 2021	Customer did not picked up the phone	17 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	17 Jul 2021	Customer did not picked up the phone	30 Jul 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	30 Jul 2021	Customer did not picked up the phone	21 Aug 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	21 Aug 2021	Customer did not picked up the phone	24 Sep 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	25 Sep 2021	Customer did not picked up the phone	27 Oct 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	29 Oct 2021	Customer interested in flat/vill no. and asking for discount for	10 Nov 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	10 Nov 2021	Customer did not picked up the phone	17 Nov 2021	09:30:00	Send additional details to customers	Yes

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Vijay	Phone	17 Nov 2021	Customer did not picked up the phone	24 Nov 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	25 Nov 2021	Customer did not picked up the phone	30 Nov 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	30 Nov 2021	Customer did not picked up the phone	14 Dec 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	15 Dec 2021	Customer did not picked up the phone	27 Dec 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	29 Dec 2021	Customer interested in flat/vill no. and asking for discount for	29 Dec 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	30 Dec 2021	Customer interested in flat/vill no. and asking for discount for	05 Jan 2022	09:30:00	Waiting for customer final decision.	Yes

*** The End ***