

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Preethika	NK	Preethika NK
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
14 Apr 1989	Married	17433	31 Dec 2021
Spouse Title	First Name	Last Name	Spouse Full Name
	Shankar	Anand	Shankar Anand
DOB Spouse	Anniversary Date		
19 Aug 1984	11 Nov 2015		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	306 selected	Suresh M	Suresh M
Re Assigned To	Remarks		
	East facing		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	MNC	Deloitte	Manager	Gachibowli
Is Spouse Working	Company Type	Company Name	Designation	
Yes	MNC	Deliotte	Manager	

Communication Details

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1		Villa -202	Villa orchids	Kowkooor	Secbad	AP		500010	Yes
SNo		Phone Type		Code	Phone Number			Primary	
		Mobile			9703891033			Yes	
SNo		Email Type		Email Address				Primary	

1	Personal	preethika.nk@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose		Investment Dtls		Site Visited With			Customer Requirement			
Self Use				Family			2 BHK - Flat			
Projects Visited		Projects Liked		Projects Interested			Discount Expected			
Discount Offered		Queries		Special Requirements			Home Town			
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	306			31 Dec 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		31 Dec 2021	Other	01 Jan 2022	09:30:00	Other	Yes

*** The End ***