

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Ramaiah	Danaboyina	Ramaiah Danaboyina
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
04 Jun 1958	Married	16492	01 Oct 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Lakshmi	Danaboyina	Lakshmi Danaboyina
DOB Spouse	Anniversary Date		
05 May 1962	12 Jun 1974		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Site Visit
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Booking done for flat no : 320	Megamala	Megamala
Re Assigned To	Remarks		
Megamala	Booking done for flat no : 320		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
	Other	Birla Institute of Technology and Science (Bits) Pilani	K K Birla Chair Professor	Bits Pilani, Hyderabad Campus

Communication Details

Address		Code	Primary Mobile Number			Email			
Work Phone Number		Home Phone Number	Alt mobile Number			Other			
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Villa 84, Mypi Green Castles, Laxminagar colony, Gundla Pchampally	opp GVK EMRI		K V Rangareddy	TG	ind	500014	Yes
SNo	Phone Type	Code	Phone Number			Primary			
1	Mobile		9435499986			Yes			
SNo	Email Type	Email Address			Primary				

1	Personal	d.ramaiah@gmail.com	Yes
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Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Investment		Family	2 BHK - Flat
Projects Visited	Projects Liked	Projects Interested	Discount Expected
Discount Offered	Queries	Special Requirements	Home Town
Other Information	Decision Makers		

Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley					01 Oct 2021	04:30	No	No	Yes	No

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Megamala		01 Oct 2021	Other	02 Oct 2021	09:30:00	Other	Yes

*** The End ***