

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Stanley	Pereira	Stanley Pereira
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
20 Mar 1978	Single	16494	02 Oct 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Properties Website	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	322	Suresh M	Suresh M
Re Assigned To	Remarks		
	West		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Software	MNC	Startup Company	Software Engineer	Hi Tech City

Communication Details

Registration Details										
Address			Code		Primary Mobile Number				Email	
Work Phone Number			Home Phone Number		Alt mobile Number				Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary	
1	Home - Present	B No 392, Silver Oak Bungalows,	Phase 3 Cherlapally	ECIL Hyd	Hyderabad	TG	ind	500060	Yes	
SNo	Phone Type		Code	Phone Number				Primary		
1	Mobile			9866654420				Yes		
SNo	Email Type		Email Address						Primary	
1	Personal		stanleypereira@hotmail.com						Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
---------	-----------------	-------------------	----------------------

Use				Along		2 BHK - Flat				
Projects Visited		Projects Liked		Projects Interested		Discount Expected				
Discount Offered		Queries		Special Requirements		Home Town				
Other Information		Decision Makers								

Customer Calls							
Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		02 Oct 2021	Other	03 Oct 2021	09:30:00	Other	Yes
Suresh M	Phone	03 Oct 2021	Customer interested in flat/vill no. and asking for discount for	08 Oct 2021	09:30:00	Site visit with his family members.	Yes

*** The End ***

Printed On : 07/10/21 04:37:51 PM

Printed By : Suresh M