

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kavala	Vishalakshi Raju	Kavala Vishalakshi Raju
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
17 Jun 1957	Married	16336	14 Sep 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MR	Kavala Soma	Raju	Kavala Soma Raju
DOB Spouse	Anniversary Date		
12 Dec 1947	27 Apr 1975		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Off site meeting
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Reference	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV Flat No 421	Suresh M	Suresh M
Re Assigned To	Remarks		
	2 BHK		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
House wife	Other			

Communication Details

Address		Code		Primary Mobile Number			Email		
Work Phone Number		Home Phone Number		Alt mobile Number			Other		
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Plot No 128 & 129	Hil View Ravi Society, Road No 04,	Mahindra Hills, East Marredpally	Secunderabad	TG	ind	500026	Yes
SNo	Phone Type		Code	Phone Number				Primary	
1	Mobile			9000467891				Yes	

SNo	Email Type	Email Address	Primary
1	Personal	ksrksr.raju@gmail.com	Yes

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Investment					Family			2 BHK - Flat		
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	421			14 Sep 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		14 Sep 2021	Other	15 Sep 2021	09:30:00	Other	Yes

*** The End ***