

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Kavala	Soma Raju	Kavala Soma Raju
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
08 Dec 1947	Married	16223	02 Sep 2021
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Kavala	Vishalakshi Raju	Kavala Vishalakshi Raju
DOB Spouse	Anniversary Date		
21 Oct 1957	27 Apr 1975		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Average	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Intersted in BRGV	Suresh M	Suresh M
Re Assigned To	Remarks		
	2 bHK		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	PSU	Whirpool	Manager	Indore, Madhya Pradesh

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	Plot No 128 & 129	Hill View Ravi Society Road No 04	Mahindrahills, East Marredpally	Hyderabad	TG	ind	500026	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9000467891			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		ksrksr.raju@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose		Investment Dtls			Site Visited With			Customer Requirement		
Investment					Not Visited					
Projects Visited		Projects Liked			Projects Interested			Discount Expected		
Discount Offered		Queries			Special Requirements			Home Town		
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	521			02 Sep 2021		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		02 Sep 2021	Other	03 Sep 2021	09:30:00	Other	Yes

*** The End ***