

Customer Information Sheet

ID : 94524 Old CIS No : CIS Date : 22-01-2019		Company	Vichag Ltd
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	IT and Management Consulting
Customer Name And Address Subba Rao / Padmaja U.K.		Designation	Director
		Home Phone	
		Work Phone	
		Mobile	9441712346/9014734368/00447790443175
		Fax	
		Email	cvsubarao@hotmail.co.uk/jpadma411@gmail.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked	Interested In A-706 (1800 sft)
Enquiry Source Reference	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Investment	Investment Details Insurance Policies and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town Vizag	Other Info Looking property in gated community near to his sister residency GMG-II.	Decesion Makers Family
Company Address U.K		Company Details IT and Management Consulting	
Smart Text			
Reference given by existing customer Ms. Padmaja GMG-G-411. Customer is interested in 3bhk (1500 sft) and want some time to discuss with his family. Said wanted to go for bigger size 3bhk flat so selected A-706 (1800 sft) and looking for best price.			
Customer Query			
About rental value of 3 bhk flat?			
Customer Special Requirments			
Looking bigger size 3bhk flat near to his sister residency Mallapur.			
Remarks			
Reference given by existing customer Ms. Padmaja GMG-G-411. Customer is interested in 3bhk (1500 sft) and want some time to discuss with his family. Said wanted to go for bigger size 3bhk flat so selected A-706 (1800 sft) and looking for best price. Fixed appointment for negotiation. Negotiation done, Cheque collected for A-706.			
Call/Entry Date	Call Details		
22-01-2019	Call Made By :		Call Type : NA
22-01-2019	OutCome Of Call :		
	Next Call Date : 23-01-2019		
	Target Of Call : first call detail to be entered		
22-01-2019	Call Made By : Naveena		Call Type : Site Visit
22-01-2019	OutCome Of Call : Want some time to discuss with his family.		
	Next Call Date : 25-01-2019		
	Target Of Call : Know his decision for 1500 sft A-603.		
28-01-2019	Call Made By : Naveena		Call Type : Site Visit
28-01-2019	OutCome Of Call : Selected A-706 and looking for best price.		
	Next Call Date : 30-01-2019		
	Target Of Call : Appointment fixed for negotiation A-706.		
30-01-2019	Call Made By : Naveena		Call Type : Site Visit
29-01-2019	OutCome Of Call : Looking for best price.		
	Next Call Date : 30-01-2019		
	Target Of Call : Negotiation done, Cheque collected for A-706. Sale closed.		

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