

Customer Information Sheet

ID : 96897		Old CIS No : CIS Date : 27-10-2019		Company		Railways	
Prepared By :Nagarjuna / Assigned To : Nagarjuna /				Business			
Reassigned To : Nagarjuna				Designation		Accounts Manager	
Customer Name And Address Tejovathi				Home Phone			
				Work Phone			
				Mobile		9989187543	
				Fax			
				Email		b.butchibabu@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In	
SOV	Enquiry Source	Phone Call	Enquiry Type	SaleClosed	Lead Status	Average	Prospect Status
Reference	Brochure Sent	Executive Meet Customer		No	Visiting Card	Yes	Customer Visit Site
Yes	Company Type	Spouce Company		-	Purpose		Investment Details
-	Housing Loan Required	Amount Required		No	Pre-sanctioned Obtained	No	Referred To Bank
No	Discount Expected	Discount Offered		Not Visited	Site Visit With	Bank Name	
	Customer Requirement	Home Town			Other Info	Decesion Makers	
Company Address				Company Details			
				Smart Text			
booke villa no.103 in phase-3				Customer Query			
				Customer Special Requirements			
				Remarks			

Call/Entry Date	Call Details	Call Type : NA
27-10-2019	Call Made By :	
27-10-2019	OutCome Of Call :	
Next Call Date : 28-10-2019		
Target Of Call : first call detail to be entered		
04-11-2019	Call Made By : Nagarjuna	Call Type : Phone
04-11-2019	OutCome Of Call : official project launch followu	
Next Call Date : 08-11-2019		
Target Of Call : Call back customer to provide further details		