

Customer Information Sheet

ID : 90498		Old CIS No : CIS Date : 19-03-2018		Company	
Prepared By : Sunitha / Assigned To : Sunitha / Reassigned To : Sunitha				Business	
Customer Name And Address Mr. Jabir		Designation			
		Home Phone			
		Work Phone			
		Mobile		9398892571	
		Fax			
		Email			
For Project Bloomdale		Projects Visited		Projects Liked	
Enquiry Source Email / Website		Enquiry Type Walk-in		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card Yes	
Company Type -		Spouce Company		Purpose -	
Housing Loan Required No		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Not Visited	
Customer Requirment -		Home Town		Other Info	
Interested In		Prospect Status Excellant		Customer Visit Site Yes	
Investment Details		Referred To Bank No		Bank Name	
Decesion Makers					
Company Address		Company Details			
Smart Text customer is interested for villa no 05 he has booked villa no 05 sales closed					
Customer Query					
Customer Special Requirments					
Remarks					

Call/Entry Date	Call Details	Call Type
03-2018	Call Made By :	
19-03-2018	OutCome Of Call :	Call Type : NA
	Next Call Date : 20-03-2018	
	Target Of Call : first call detail to be entered	
19-03-2018	Call Made By : Admin	
19-03-2018	OutCome Of Call : Customer interested in bungalow/villa no.2 want final price	Call Type : Phone
	Next Call Date : 21-03-2018	
	Target Of Call : Waiting for customer final decision.	
28-03-2018	Call Made By : Sunitha	
27-03-2018	OutCome Of Call : Customer interested in flat/vill no. and asking for discount he want final 43lakhs	Call Type : Phone
	Next Call Date : 31-03-2018	
	Target Of Call : To fix an appointment with manager. 28th march at 4.30 at voc to final	