

Customer Information Sheet

ID : 93845	Old CIS No : CIS Date : 19-11-2018	Company	Railway degree collage
Prepared By : Mushtaq / Assigned To : Mushtaq / Reassigned To : Mushtaq		Business	Education
Customer Name And Address		Designation	lecturer
P Mohan Rao/ Ramadevi Tarnaka		Home Phone	
		Work Phone	
		Mobile	9949595509
		Fax	
		Email	pulakantimohan@gmail.com
For Project Mayflower Platinum	Projects Visited	Projects Liked	Interested In
Enquiry Source Others/cannot say	Enquiry Type Walk-in	Lead Status Sale/Closed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type	Spouse Company	Purpose	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirement	Home Town	Other Info	Decesion Makers
Company Address		Company Details	
Smart Text			
Customer has booked an apartment in MPL A 407.			
Customer Query			
Customer Special Requirments			
Remarks			
Customer is interested in 3BHK Flat will get back after going through the brochure. Customer is interested in 3BHK Flat will get back in a day or two. Customer has booked an apartment in MPL A 407. Dated 06-01-2019.			
Call/Entry Date	Call Details		
19-11-2018	Call Made By :	Call Type : NA	
19-11-2018	OutCome Of Call :		
	Next Call Date : 20-11-2018		
	Target Of Call : first call detail to be entered		
24-11-2018	Call Made By : Mushtaq	Call Type : Phone	
23-11-2018	OutCome Of Call : Customer is coming on monday to talk further about the project.		
	Next Call Date : 26-11-2018		
	Target Of Call : Call back customer to provide further details		
01-12-2018	Call Made By : Mushtaq	Call Type : Phone	
01-12-2018	OutCome Of Call : Customer is busy with some office work and very much interested at the same time will come to the site soon.		
	Next Call Date : 04-12-2018		
	Target Of Call : Call back customer to provide further details		
06-01-2019	Call Made By : Mushtaq	Call Type : Phone	
06-01-2019	OutCome Of Call : Customer is interested in 3BHK Flat in MPL A 407.		
	Next Call Date : 07-01-2019		
	Target Of Call : Waiting for customer final decision.		