

Customer Information Sheet

ID : 95963 Old CIS No : CIS Date : 31-07-2019		Company Retd-Central Bank of India	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address J. Narsimham/P. Usha Rani NBH colony, Safilguda, Hyderabad.		Designation Manager	
		Home Phone	
		Work Phone	
		Mobile 9949000492	
		Fax	
		Email jakkaraju.cbi@gmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-104 (1500 sft)
Enquiry Source Classified Ad	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type Govt	Spouce Company DAV Public School	Purpose Investment	Investment Details Insurance Policies, Independent house and other.
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town	Other Info Looking property in gated community.	Decesion Makers Family
Company Address Malkajgiri		Company Details Banking	
Smart Text			
Budget 60-70 lakhs for 3bhk. Coming with his family to select 1500 sft. Expecting July month price. Appointment fixed for negotiation of A-104. Taken approval from MD for July month pricing, Negotiation done and cheque collected for A-104 (1500 sft)			
Customer Query			
About rental value and loan eligibility?			
Customer Special Requirments			
Under construction 3bhk flat.			
Remarks			
Budget 60-70 lakhs for 3bhk. Coming with his family to select 1500 sft. Expecting July month price. Appointment fixed for negotiation of A-104. Taken approval from MD for July month pricing, Negotiation done and cheque collected for A-104 (1500 sft).			
Call/Entry Date	Call Details		
31-07-2019	Call Made By :		Call Type : NA
31-07-2019	OutCome Of Call :		
	Next Call Date : 01-08-2019		
	Target Of Call : first call detail to be entered		
31-07-2019	Call Made By : Naveena		Call Type : Phone
31-07-2019	OutCome Of Call : Interested in site visit with her family.		
	Next Call Date : 04-08-2019		
	Target Of Call : Convince for site visit with her family.		
03-08-2019	Call Made By : Naveena		Call Type : Site Visit
03-08-2019	OutCome Of Call : Selected A-104 and expecting good discount.		
	Next Call Date : 03-08-2019		
	Target Of Call : Negotiation done and cheque collected for A-104. Sale closed.		