

Customer Information Sheet

ID : 93310 Old CIS No : CIS Date : 20-10-2018		Company		Intonation Research Laboratories	
Prepared By : Mushtaq / Assigned To : Mushtaq / Reassigned To : Mushtaq		Business		Pharma	
Customer Name And Address Mahesh Yanamandra Nacharam		Designation		principle Scientist	
		Home Phone			
		Work Phone			
		Mobile		9989086492	
		Fax			
		Email		myanamandra@intotech.net	
For Project Mayflower Platinum		Projects Visited		Projects Liked	
Enquiry Source Reference		Enquiry Type Walk-in		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Company Type Other		Spouce Company		Purpose Self Use	
Housing Loan Required Yes		Amount Required		Pre-sanctioned Obtained No	
Discount Expected		Discount Offered		Site Visit With Wife	
Customer Requirment 3BHK		Home Town		Other Info	
Interested In		Prospect Status Good		Customer Visit Site Yes	
Investment Details		Reffered To Bank No		Bank Name	
Decesion Makers					
Company Address			Company Details		
Smart Text					
Customer has booked an apartment in MPL A 607.					
Customer Query					
Customer Special Requirments					
Remarks					
Customer is interested in 3BHK Flat will get back after going through the broucher's details and have a word with the family. Customer is a reference from a existing customer. Customer has booked an apartment in MPL A 607. Dated 31-01-2019					

Call/Entry Date Call Details

20-10-2018 Call Made By :

Call Type : NA

20-10-2018 OutCome Of Call :

Next Call Date : 21-10-2018

Target Of Call : first call detail to be entered

10-11-2018 Call Made By : Mushtaq

Call Type : Phone

09-11-2018 OutCome Of Call : Customer interested in flat will wait for the cancellation happen for E block flat.

Next Call Date : 14-11-2018

Target Of Call : Call back customer to provide further details

01-12-2018 Call Made By : Mushtaq

Call Type : Phone

01-12-2018 OutCome Of Call : Customer will get back tomorrow for negotiations and finalising the flat. Interested in E 604. MFG.

Next Call Date : 02-12-2018

Target Of Call : To fix an appointment with manager.