

Customer Information Sheet

ID : 98146 Old CIS No : CIS Date : 18-12-2019		Company : Microsoft	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business :	
Customer Name And Address Murali Krishna Villa.no-61, SOB, Cherlapally, Hyderabad.		Designation : Consultant	
		Home Phone :	
		Work Phone :	
		Mobile : 9985160029/7904487283	
		Fax :	
		Email : muralikrishna0920@gmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-1005 (1500 sft)
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status Sale Closed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouse Company House wife	Purpose Investment	Investment Details Insurance policies, independent villa and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name SBI
Customer Requirement 3BHK	Home Town Hyderabad	Other Info Looking property in gated community.	Decision Makers Family
Company Address Cachibowli		Company Details Software	
Smart Text			
Budget 70 lakhs for 3bhk flat for investment. Selected 1500 sft A-1005 and looking for best discount. Fixed appointment with Manager for negotiation. Cheque collected.			
Customer Query			
About Krishna water connection?			
Customer Special Requirements			
Remarks			
Budget 70 lakhs for 3bhk flat for investment. Selected 1500 sft A-1005 and looking for best discount. Fixed appointment with Manager for negotiation. Cheque collected.			
Call/Entry Date	Call Details		
12-2019	Call Made By :		
12-2019	OutCome Of Call :		
	Next Call Date : 19-12-2019		
	Target Of Call : first call detail to be entered		
18-12-2019	Call Made By : Naveena		
18-12-2019	OutCome Of Call : Said want some time to decide 1500 sft or 1800 sft.		
	Next Call Date : 21-12-2019		
	Target Of Call : Know his decision for 1500 sft or 1800 sft.		
19-12-2019	Call Made By : Naveena		
19-12-2019	OutCome Of Call : Interested in A-1005 and expecting best discount.		
	Next Call Date : 19-12-2019		
	Target Of Call : Fixed appointment with Manager for negotiation. Cheque collected for A-1005 (1500 sft). Sale closed.		