Customer Information Sheet

ID : 95629 Old CIS No : CIS Date : 18-06-2019		Company	Amazon
Prepared By :Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address		Designation	Team Manager
		Home Phone	
Arun Nallakunta, Hyderabad.		Work Phone	
		Mobile	9052471238
		Fax	
		Email	arun.sadananda@gmail.com

For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In
Enquiry Source Hoarding board	Enquiry Type Walk-in	Lead Status Active	Prospect Status Average
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company Amazon	Purpose Self Use	Investment Details Insurance Policies and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name
Customer Requirment 3BHK	Home Town Manglore	Other Info Looking property in gated community near to his in-laws place (Keesara).	Decesion Makers Family
Company Address Kokapet		Company Details Online store	

Smart Text

Budget 60-70 lakhs for 3bhk in gated community near to city. Visited with his parents and selected A-904. Negotiation done and cheque collected.

Customer Query

About monthly maintenance charges?

Customer Special Requirments

Ready to occupy 3bhk flat.

Remarks

Budget 60-70 lakhs for 3bhk in gated community near to city. Visited with his parents and selected A-904. Negotiation done and cheque collected.

Call/Entry Date	Call Details
18-06-2019	Call Made By : Call Type : NA
18-06-2019	OutCome Of Call : Next Call Date : 19-06-2019 Target Of Call : first call detail to be entered
18-06-2019	Call Made By : Naveena Call Type : Site Visit
18-06-2019	OutCome Of Call : Said his parents are out of station. Next Call Date : 22-06-2019 Target Of Call : Convince his parents for site visit to select 3bhk.
22-06-2019	Call Made By : Naveena Call Type : Phone
22-06-2019	OutCome Of Call : Waiting for his parents to come Hyderabad. Next Call Date : 27-06-2019 Target Of Call : Give a reminder call for site visit with his parents to decide 3bhk.
27-06-2019	Call Made By : Naveena Call Type : Phone
27-06-2019	OutCome Of Call : Want some time to discuss with his parents. Next Call Date : 30-06-2019 Target Of Call : Convince for site visit with his parents to select 3bhk.
28-06-2019	Call Made By : Naveena Call Type : Phone
28-06-2019	OutCome Of Call : Selected A-804 3bhk and looking best discount. Next Call Date : 30-06-2019