

Customer Information Sheet

ID : 97268		Old CIS No :		CIS Date : 17-11-2019		Company		Epione labs Shamirpet			
Prepared By : Mushtaq / Assigned To : Mushtaq / Reassigned To : Mushtaq						Business		Pharmaceutical			
Customer Name And Address Balasubramaniam MFG B 305						Designation		Associate vice president R & D			
						Home Phone					
						Work Phone					
						Mobile		9849281828			
						Fax					
						Email		jbsmaniam_2000@rediffmail.com			
For Project Mayflower Platinum			Projects Visited			Projects Liked			Interested In		
Enquiry Source Reference			Enquiry Type Walk-in			Lead Status SaleClosed			Prospect Status Excellent		
Brochure Sent Yes			Executive Meet Customer Yes			Visiting Card No			Customer Visit Site Yes		
Company Type -			Spouse Company			Purpose -			Investment Details		
Housing Loan Required			Amount Required			Pre-sanctioned Obtained No			Referred To Bank No		
Discount Expected			Discount Offered			Site Visit With Not Visited			Bank Name		
Customer Requirement -			Home Town			Other info			Decision Makers		
Company Address						Company Details					
Smart Text											
Customer has shifted from B 402 to B 105. Booking form signed.											
Customer Query											
Customer Special Requirements											
Remarks											
Customer is interested in 4BHK. Customer is will come back when the booking opens up for the same. Customer has booked an apartment in B block 402 MPL. Dated 30-11-2019. Customer has booked an apartment in B block 105 MPL. Dated 18-12-2019.											
Entry Call Details											
17-11-2019		Call Made By :				Call Type : NA					
17-11-2019		OutCome Of Call :									
		Next Call Date : 18-11-2019									
		Target Of Call : first call detail to be entered									
24-11-2019		Call Made By : Mushtaq				Call Type : Phone					
23-11-2019		OutCome Of Call : Customer is interested in 4BHK flat will come for a site visit o thursday.									
		Next Call Date : 28-11-2019									
		Target Of Call : wating for booking to open in B block.									