

Customer Information Sheet

ID : 89852 Old CIS No : CIS Date : 30-01-2018		Company		Indian Overseas Bank (IOB)	
Prepared By : Vasundhara / Assigned To : Suresh / Reassigned To : Suresh		Business			
Customer Name And Address Mr. Birendra Sinha Bollarum, Secunderabad		Designation		Manager	
		Home Phone			
		Work Phone			
		Mobile		9032184851	
		Fax			
Email		birendra_shiphu@gmail.com			
For Project Villa Orchids		Projects Visited VOC & KNM		Projects Liked KNM	
Interested In 3bhk 178 sq yds Villa					
Enquiry Source Email / Website		Enquiry Type Phone Call		Lead Status SaleClosed	
Prospect Status Average					
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card No	
Customer Visit Site Yes					
Company Type Govt		Spouce Company Housewife		Purpose Self Use	
Investment Details Flat at ARK homes, Bollarum					
Housing Loan Required Yes		Amount Required 80%		Pre-sanctioned Obtained No	
Reffered To Bank Yes					
Discount Expected Yes		Discount Offered No		Site Visit With Family	
Bank Name SBI, HDFC, PNB, ICICI, AGIF					
Customer Requirment 3BHK		Home Town HYDERABAD		Other Info	
Decesion Makers Self and family					
Company Address Chaderghat, Hyderabab		Company Details Financial Transactions			
Smart Text Booked Villa No. 34 at Bloomdale. Sale Closed on 7-4-18					
Customer Query					
Customer Special Requirments					
Remarks Booked Villa No. 34 at Bloomdale					

Call/Entry

Call Details

30-01-2018

Call Made By :

Call Type : NA

30-01-2018

OutCome Of Call :

Next Call Date : 31-01-2018

Target Of Call : first call detail to be entered

07-04-2018

Call Made By : Suresh

Call Type : Phone

06-04-2018

OutCome Of Call : Interested in KNM Duplex Villa. Booked Villa No. 34

Next Call Date : 07-04-2018

Target Of Call : Booked Villa No. 34 at Bloomdale. Sale Closed on 07-04-2018