

Customer Information Sheet

ID : 95365 Old CIS No : 62860 CIS Date : 06-05-2019		Company : RSM Astute Consulting Pvt Ltd	
Prepared By : Ashok Kumar / Assigned To : Ashok Kumar / Reassigned To : Naveena		Business : Consultancy Company	
Customer Name And Address Sanjeeb dey Vista Homes-H-204, Kushaiguda, Ecil.		Designation	Sr. Manager-Audit
		Home Phone	
		Work Phone	
		Mobile	8019261968/9542424421
		Fax	
		Email	sanjeebdey143@gmail.com
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In B-301 (1500 sft)
Enquiry Source Paper Insert	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card Yes	Customer Visit Site Yes
Company Type Other	Spouce Company House wife	Purpose Self Use	Investment Details Insurance Policies, flat and other
Housing Loan Required Yes	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Wife	Bank Name HDFC
Customer Requirment 3BHK	Home Town Maharashtra	Other Info Looking one more property in Modi Properties near to city.	Decesion Makers Family
Company Address Secunderabad		Company Details Consultancy	
Smart Text			
Exisitng customer of Vista Homes-H-204, Interested in 3 BHK, 1500 sft. Not interested in A-block near to grave yard. Said to inform whenever B-block 1500 sft booking starts. Visited site with his spouse and selected 3rd floor 1500 sft in B-block. L			
Customer Query			
Any special discount for existing customer?			
Customer Special Requirments			
Looking 3bhk flat bigger size.			
Remarks			
Exisitng customer of Vista Homes-H-204, Interested in 3 BHK, 1500 sft. Not interested in A-block near to grave yard. Said to inform whenever B-block 1500 sft booking starts. Visited site with his spouse and selected 3rd floor 1500 sft in B-block. Looking for best price. Negotiation done and cheque collected for B-301.			

Call/Entry Date Call Details

06-05-2019 Call Made By :

06-05-2019 OutCome Of Call :

Call Type : NA

Next Call Date : 07-05-2019

Target Of Call : first call detail to be entered

29-08-2019 Call Made By : Naveena

29-08-2019 OutCome Of Call : Said interested in B-block 1500 sft.

Call Type : Site Visit

Next Call Date : 09-09-2019

Target Of Call : Inform whenever B-block 1500 sft booking starts.

06-09-2019 Call Made By : Naveena

05-09-2019 OutCome Of Call : Selected B-301 (1500 sft) and looking for best price.

Call Type : Site Visit

Next Call Date : 06-09-2019

Target Of Call : Negotiation done and cheque collected for B-301. Sale closed.