

Customer Information Sheet

ID : 92465 Old CIS No : CIS Date : 22-07-2018		Company		Kushaiguda MRR school	
Prepared By :Nagarjuna / Assigned To : Nagarjuna / Reassigned To : Rajkumar chagal		Business			
Customer Name And Address Mrs. Devaki		Designation		Teacher	
		Home Phone			
		Work Phone			
		Mobile		+91 7780570022	
		Fax			
Email					
For Project Nilgiri Estate		Projects Visited		Projects Liked	
Enquiry Source Hoarding board		Enquiry Type Phone Call		Lead Status SaleClosed	
Brochure Sent Yes		Executive Meet Customer Yes		Visiting Card Yes	
Company Type -		Spouce Company		Purpose -	
Housing Loan Required No		Amount Required 0		Pre-sanctioned Obtained No	
Discount Expected 0		Discount Offered 0		Site Visit With Not Visited	
Customer Requirment -		Home Town		Other Info	
				Decesion Makers	
Company Address			Company Details		
Smart Text					
Booked NE 174 ON 25th July					
Customer Query					
Customer Special Requirments					
Remarks					

Call/Entry
Date

Call Details

22-07-2018 Call Made By :

Call Type : NA

22-07-2018 OutCome Of Call :

Next Call Date : 23-07-2018

Target Of Call : first call detail to be entered(Mobile)

23-07-2018 Call Made By : Nagarjuna

Call Type : Site Visit

22-07-2018 OutCome Of Call : Customer would like to finalize Villa no.174 in NE

Next Call Date : 23-07-2018

Target Of Call : To fix an appointment with manager.

23-07-2018 Call Made By : Nagarjuna

Call Type : Phone

22-07-2018 OutCome Of Call : Finalize the booking

Next Call Date : 23-07-2018

Target Of Call : Lead forwarded to Mr. RajKumar (NE)