

Customer Information Sheet

ID : 82065 Old CIS No : CIS Date : 08-11-2016		Company Infosys	
Prepared By : Satish Kumar / Assigned To : Satish Kumar / Reassigned To : Satish Kumar		Business	
Customer Name And Address Suresh Medpally.		Designation Software engineer	
		Home Phone	
		Work Phone	
		Mobile 7416106459	
		Fax	
		Email sureshknvs@gmail.com	
For Project Nilgiri Estate	Projects Visited MNM/ NE	Projects Liked NE	Interested In NE82
Enquiry Source Email / Website	Enquiry Type Walk-in	Lead Status Active	Prospect Status Good
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company Infosys	Purpose Self Use	Investment Details Gold and open plots and farmlands
Housing Loan Required Yes	Amount Required 25lakhs	Pre-sanctioned Obtained Yes	Reffered To Bank Yes
Discount Expected 33lakhs	Discount Offered no	Site Visit With Family	Bank Name icici
Customer Requirment 2BHK	Home Town KHAMAM	Other Info Confused with the financial transactions	Decesion Makers FAMILY
Company Address Pocharam		Company Details Information technology in various dept of software.	
Smart Text called up customer once to know his interest,said he will see the plot once..... customer has dropped because of demonitisatin,called up to know whether he is interested , he visited the site once and taken the decision to book 174 villa no. booking			
Customer Query Current effect regarding real estate rates.			
Customer Special Requirments Wanted to have a open kitchen and additional tap near gate.			
Remarks Interested in 2bhk independent house ,will take decision by 25th november,selected villa no.82			

Call/Entry
Date

Call Details

08-11-2016	Call Made By :	Call Type : NA
08-11-2016	OutCome Of Call :	
	Next Call Date : 09-11-2016	
	Target Of Call : first call detail to be entered	
12-11-2016	Call Made By : Satish Kumar	Call Type : Phone
12-11-2016	OutCome Of Call : Call me after one week	
	Next Call Date : 19-11-2016	
	Target Of Call : Call back customer for arranging site visits	
10-12-2016	Call Made By : Satish Kumar	Call Type : Phone
09-12-2016	OutCome Of Call : Said that he will not take immediate decision need time to get back us	
	Next Call Date : 30-12-2016	
	Target Of Call : call up customer to Know his decision	
07-01-2017	Call Made By : Satish Kumar	Call Type : Phone
06-01-2017	OutCome Of Call : Customer did not picked up the phone	
	Next Call Date : 10-01-2017	
	Target Of Call : call up customer to Know his decision	
10-01-2017	Call Made By : Satish Kumar	Call Type : Phone
10-01-2017	OutCome Of Call : After coming back to Hyderabad, he will get back for site visit.	
	Next Call Date : 22-01-2017	