

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MR	Mohammad Abdul	Azeez	Mohammad Abdul Azeez
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
04 Jun 1990	Married	4597	02 Nov 2020
Spouse Title	First Name	Last Name	Spouse Full Name
MRS	Muntaj	Beagam	Muntaj Beagam
DOB Spouse	Anniversary Date		
05 Apr 1990	10 Sep 2015		

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Buyer	Sale Closed	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Walk-in	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	interested 304	Kranthi	Kranthi
Re Assigned To	Remarks		
Kranthi	He interested road side flats		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Pharma	PSU	syngene	Sr Executive	Genome Valley

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Native	52-45	Deepak nagar,Mandamari	Kalyani khani	Adilabad	TG	ind	504231	Yes
SNo	Phone Type		Code		Phone Number			Primary	
1	Mobile				7893649464			Yes	

SNo	Email Type	Email Address	Primary
1	Personal		Yes
1	Personal	azeez.ma07@gmail.com	No

Project Investment & Interest & Visit Details

Purpose		Investment Dtls				Site Visited With			Customer Requirement	
Self Use		gold				Friends			2 BHK - Flat	
Projects Visited		Projects Liked				Projects Interested			Discount Expected	
Discount Offered		Queries				Special Requirements			Home Town	
		GST& Registrations charges Amenities details				asking with furniture			Adilabad	
Other Information		Decision Makers								
		Family								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Morning Glory Apartments	I	304					Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Kranthi	Phone	02 Nov 2020	Other	03 Nov 2020	09:30:00	Other	Yes
Kranthi	Phone	03 Nov 2020	Once again site visit with his family to select Villa / Flat	14 Nov 2020	11:30:00	Site visit with his family members.	Yes
Kranthi	Phone	16 Nov 2020	Met Customer at site	21 Nov 2020	09:30:00	Site visit with his family members.	Yes
Kranthi	Phone	21 Nov 2020	Customer not interested	26 Nov 2020	09:30:00	Site visit with his family members.	Yes
Kranthi	Phone	28 Nov 2020	Customer interested in flat/vill no. and asking for discount for	30 Nov 2020	11:30:00	To fix an appointment with manager.	Yes
Kranthi	Phone	01 Dec 2020	Customer interested in flat/vill no. and asking for discount for	05 Dec 2020	09:30:00	To fix an appointment with manager.	Yes
Kranthi	Phone	06 Dec 2020	Want to meet the manager for discount	08 Dec 2020	11:30:00	To fix an appointment with manager.	Yes
Kranthi	Phone	08 Dec 2020	Other	08 Dec 2020	12:13:00	Other	No

Purchase Property Details

Project Name	Block Name	Unit No	Booking Date	Remarks
Morning Glory Apartments	A	304	22 Dec 2020	

Customer Property Summary

Project Name	Block No - Unit No	Unit Area (Square Area)	Land Area (Square Yards)	Customer Name
Morning Glory Apartments	A - 304	800	37.50	Mohammad Abdul Azeez
Sale Amount	Total Other Amount	Total Amount	Total Received	Balance
2,600,000	98,468	2,698,468	2,730,318	-31,850

Flat Villa Info

Unit Type	Sold	Mortgaged	Booked By
Deluxe	Yes	No	Kranthi
Parking	First Payment Date	Booking After OC	OC Date
12		No	
Owner Category	Owned By		
Builder	Aedis		

Tax Info

Value Of Sale Deed	Value Of Agreement Of Construction	Land Development Charges	Other Taxable Amounts
2,600,000	0	0	0
Other Non-Taxable Amounts	GST Amount	VAT Amount	Service Tax Amount
0	26,000	0	0
Registration Charges	Maintenance charges From	Others	Sale Deed Date (D/Y/M)
198,500		-126,032	
Date Of Possession	Agreement Of Sale Date		
	16 Dec 2020		

Housing Loan Info

Is Housing Loan Required	Yes		
HL Amount Required	HL Pre-sanction Obtained	HL Referred To Banker	
2310000	Yes	Yes	
Sanctioned Amount	HL Released amount	HL Bank/Company	
2,310,000	1,950,000	HDFC- Satyam	
Pre-approved Housing Loan	HL Application Made	HL Application Approved	NOC Obtained
No	Yes	Yes	Yes
Tripartited Agr Executed	HL Documentation Completed	Sale Deed/Registration Done	I Tranche of HL Released
Yes	Yes	No	No
Possession Given/Sale Completed	No		

Customer Payment Terms

Payment Type	Installment Date	Description	Amount	Due Amount	Status	Towards
Payment Terms	22 Dec 2020	Booking Amount	25,000		Paid	Sale Deed
Other Payment Terms	30 Dec 2020	GST Amount	2,250		Paid	GST
Payment Terms	31 Dec 2020	1st Installment	200,000		Paid	Sale Deed
Other Payment Terms	31 Dec 2020	GST Amount	13,230		Paid	GST
Payment Terms	07 Jan 2021	II Installment	382,000		Paid	Sale Deed
Payment Terms	07 Feb 2021	III Installment With in 7days Completion of plinth beam	256,000		Paid	Sale Deed
Payment Terms	07 Mar 2021	IV Installment With in 7days of castin Slab	685,000		Paid	Sale Deed
Payment Terms	07 Apr 2021	V Installment with in 7days of Completing brick work and internal plasterin	490,000		Paid	Sale Deed
Other Payment Terms	30 Apr 2021	GST for the month of April-21	4,900		Paid	GST
Payment Terms	07 May 2021	VI Installment with 7days of completin flooring bathroom tiles doors,windows & first coat of paint	362,000		Paid	Sale Deed
Payment Terms	07 Jun 2021	On Completion	200,000		Paid	Sale Deed
Other Payment Terms	30 Sep 2021	GST for the month of Sep-21	3,620		Paid	GST
Other Payment Terms	30 Sep 2021	GST for the month of Sep-21	2,000		Paid	GST
Other Payment Terms	28 Jan 2022	Document Charges	390		Paid	Other
Other Payment Terms	28 Jan 2022	Registration charges	5,428		Paid	Other
Other Payment Terms	04 Feb 2022	Corporate Discount	-100,000		Paid	Other
Other Payment Terms	04 Feb 2022	Extra spect	-32,660		Paid	Other
Other Payment Terms	04 Feb 2022	Registration Charges	198,500		Paid	Registration Charges
Other Payment Terms	24 Feb 2022	Electricity bill	810		Paid	Other
Total Amount			2,698,468	0		

Customer Receipts

Receipt Type	Receipt Num	Receipt Date	Description	Amount	Paid Date	Cheque No	Cheque Cleared
payment_terms	102055	22 Dec 2020	Booking Amount	25,000	07 Dec 2020	000008	Yes
payment_terms	102058	29 Dec 2020	1ST Installment	200,000	29 Dec 2020	IMPS -11475	Yes
payment_terms	102059	01 Jan 2021	Installment Amount Received	65,000	01 Jan 2021	Neft	Yes
payment_terms	102076	26 Feb 2021	Installment Amount Received	1,258,000	26 Feb 2021	Neft	Yes

Receipt Type	Receipt Num	Receipt Date	Description	Amount	Paid Date	Cheque No	Cheque Cleared
payment_terms	102099	25 May 2021	Installemt amount received	359,000	25 May2021	Neft	Yes
payment_terms	103034	01 Dec 2021	Installemt amount received	450,000	01 Dec 2021	Neft	Yes
payment_terms	103039	13 Dec 2021	Balance Payment	30,318	13 Dec 2021	Neft	Yes
payment_terms	103044	30 Dec 2021	Balance Payment	243,000	27 Dec 2021	Neft	Yes
payment_terms	103048	21 Jan 2022	Balance Payment	100,000	10 Jan 2022	943083	Yes

Customer Remarks

Remarks By	Remarks Date	Remarks
No Entries		

Customer Document Details

SNo	Document Name	Remarks	Last Update Date	Document Name
1	Booking form	A304-Booking form	22 Mar 2022	62836_ADLLP_MGA_cust.docs_2021-01-22.pdf
2	Booking declaration form	A304-Booking declaration form	22 Mar 2022	62837_ADLLP_MGA_cust.docs_2021-01-22.pdf
3	CIS copy	A - 304-CIS copy		
4	Aadhar Cards	A304-Aadhar Cards	22 Mar 2022	62838_ADLLP_MGA_cust.docs_2021-01-22.pdf
5	Pan Cards	A304-Pan Cards	22 Mar 2022	62839_ADLLP_MGA_cust.docs_2021-01-22.pdf
6	Letter of confirmation(special offer)	A - 304-Letter of confirmation(special offer)		
7	Agreement of sale authorisation form	A304-Agreement of sale authorisation form	22 Mar 2022	75446_ADLLP_MGA_cust.docs_2021-05-22.pdf
8	Agreement of sale	A304-Agreement of sale	22 Mar 2022	66843_ADLLP_MGA_cust.docs_2021-02-20.pdf
9	Signed carpet area plan	A304-Signed carpet area plan	22 Mar 2022	62840_ADLLP_MGA_cust.docs_2021-01-22.pdf
10	Housing loan sanction letter	A304-Housing loan sanction letter	22 Mar 2022	66857_ADLLP_MGA_cust.docs_2021-02-20.pdf
11	Housing loan documents	A - 304-Housing loan documents		
12	Tripartite agreement	A304-Tripartite agreement	22 Mar 2022	66844_ADLLP_MGA_cust.docs_2021-02-20.pdf
13	Additions & alterations signed copy	A304-Additions & alterations signed copy	22 Mar 2022	100241_ADLLP_MGA_cust.docs_2022-03-22.pdf
14	Sale deed authorisation form	A304-Sale deed authorisation form	22 Mar 2022	100242_ADLLP_MGA_cust.docs_2022-03-22.pdf
15	Copy of sale deed	A304-Copy of sale deed	22 Mar 2022	92375_ADLLP_MGA_cust.docs_2021-12-15.pdf
16	Copy of construction agreement	A - 304-Copy of construction agreement		
17	Possession authorisation form	A304-Possession authorisation form	22 Mar 2022	100243_ADLLP_MGA_cust.docs_2022-03-22.pdf
18	Possession letter	A304-Possession letter	22 Mar 2022	96896_ADLLP_MGA_cust.docs_2022-02-07.PDF
19	No due certificate	A304-No due certificate	22 Mar 2022	100244_ADLLP_MGA_cust.docs_2022-03-22.pdf
20	Membership authorisation form	A304-Membership authorisation form	22 Mar 2022	100245_ADLLP_MGA_cust.docs_2022-03-22.pdf
21	Undertaking on possession	A304-Undertaking on possession	22 Mar 2022	100246_ADLLP_MGA_cust.docs_2022-03-22.pdf
22	Car parking allotment letter	A - 304-Car parking allotment letter		
23	QC stage III inspection report	A - 304-QC stage III inspection report		
24	Customer complaints	A - 304-Customer complaints		
25	Notices sent	A - 304-Notices sent		

SNo	Document Name	Remarks	Last Update Date	Document Name
26	Correspondences/ Emails	A304-Correspondences/ Emails	22 Mar 2022	62841_ADLLP_MGA_cust.docs_2021-01-22.pdf
27	Invoices	A - 304-Invoices		
28	Others	A304-Others	22 Mar 2022	62842_ADLLP_MGA_cust.docs_2021-01-22.pdf
29	Old buyer info data	A - 304-Old buyer info data		
30	Monthly maintenance records	A - 304-Monthly maintenance records		
31	Association related documents	A - 304-Association related documents		
32	Case related documents	A - 304-Case related documents		
33	Other1	A304-Other1	22 Mar 2022	62843_ADLLP_MGA_cust.docs_2021-01-22.pdf
34	Other2	A304-Other2	22 Mar 2022	100247_ADLLP_MGA_cust.docs_2022-03-22.pdf
35	Other3	A - 304-Other3		

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