

Customer Profile Info

Personal Details

| Title | First Name | Last Name | Customer Full Name |
|---------------------|------------------|-------------|--------------------------|
| MR | Sanjay Revanth | Kalathoti | Sanjay Revanth Kalathoti |
| Date of Birth (DOB) | Marital Status | Customer ID | Created Date |
| 16 Mar 1993 | Married | 3440 | 14 Sep 2020 |
| Spouse Title | First Name | Last Name | Spouse Full Name |
| MRS | Panithi | Mounika | Panithi Mounika |
| DOB Spouse | Anniversary Date | | |

Status And Assignment Details

| Customer Status | Lead Status | Prospect Status | Contact Type |
|-----------------------|---|---------------------|-------------------------|
| Lead | Sale Closed | Excellent | Phone Call |
| Source of Enquiry | Broucher Sent/Given | Visit Card Obtained | Executive Meet Customer |
| Classified Ad | Yes | No | yes |
| Customer Visited Site | Smart Summary | Prepared By | Assigned To |
| yes | he is visited single, he is looking for 2 bhk | Gopal Reddy. CH | Gopal Reddy. CH |
| Re Assigned To | Remarks | | |
| Gopal Reddy. CH | he is interested in 1070 sft and 950 sft also | | |

Occupation Details

| Bussiness/Occupation Profession | Company Type | Company Name | Designation | Company Address |
|---------------------------------|--------------|--------------|----------------|------------------------------|
| Occupation | Govt | CANARA BANK | Branch Manager | Gautham Nagar, Secunderabad. |

Communication Details

| Address | | Code | Primary Mobile Number | | | | Email | | |
|-------------------|----------------|---|-----------------------|----------------|------------|-------|---------|---------|---------|
| | | | | | | | | | |
| Work Phone Number | | Home Phone Number | Alt mobile Number | | | | Other | | |
| | | | | | | | | | |
| SNo | Address Type | Address Line 1 | Address Line 2 | Address Line 3 | City | State | Country | Pincode | Primary |
| 1 | Home - Native | 8-14-121, Koppulavari Street, Vijayawada, Krishna District, Andhra Pradesh. | | | Vijayawada | AP | ind | 520001 | No |
| 1 | Home - Present | Tarnaka, Secunderabad. | | | Tarnaka | TG | ind | | Yes |
| SNo | Phone Type | Code | Phone Number | | | | Primary | | |
| | | | | | | | | | |

| | | | | |
|-----|------------|--------------------------|------------|---------|
| 1 | Mobile | 91 | 8977756901 | Yes |
| 1 | Alt Mobile | 91 | 9849081145 | No |
| SNo | Email Type | Email Address | | Primary |
| 1 | Personal | sanjayrevanth1@gmail.com | | Yes |

Project Investment & Interest Details

| | | | |
|-------------------|-----------------|----------------------|----------------------|
| Purpose | Investment Dtls | Site Visited With | Customer Requirement |
| Self Use | - | Family | 2 BHK - Flat |
| Projects Visited | Projects Liked | Projects Interested | Discount Expected |
| | | | 300000 |
| Discount Offered | Queries | Special Requirements | Home Town |
| 174000 | | | Vijayawada. |
| Other Information | Decision Makers | | |
| | Family | | |
| Project Name | Block Name | Unit No | Liked |
| Vista Homes | E | 310 | Yes |
| Visited | Interested | | |
| Yes | Yes | | |

Customer Calls

| Made By | Type Of Call | Call Date | Outcome Of Call | Next Call Date | Next Call Time | Target | Shall Remind |
|-----------------|--------------|-------------|--|----------------|----------------|-------------------------------------|--------------|
| Gopal Reddy. CH | | 14 Sep 2020 | Other | 15 Sep 2020 | 09:30:00 | Other | Yes |
| Gopal Reddy. CH | Phone | 15 Sep 2020 | Once again site visit with his family to select Villa / Flat | 19 Sep 2020 | 00:00:03 | Site visit with his family members. | Yes |
| Gopal Reddy. CH | Phone | 19 Sep 2020 | Met Customer at site | 26 Sep 2020 | 00:00:03 | To fix an appointment with manager. | Yes |

*** The End ***