

## PROFILE INFO

### Personal Details

|                |                     |             |                    |
|----------------|---------------------|-------------|--------------------|
| Title          | First Name          | Last Name   | Customer Full Name |
| Mr. ▼          | Mrs Usha            | Rani        | Mrs Usha Rani !    |
| Marital Status | Date of Birth (DOB) | Customer ID | Created Date       |
| Single ▼       | (D/M/Y)             | 7527        | 02 Feb 2021        |

### Status & Assignment Details

|                           |                           |                       |                       |                  |
|---------------------------|---------------------------|-----------------------|-----------------------|------------------|
| Customer Status           | * Primary Project (For)   | * Lead Status         | * Prospect Status     |                  |
| Buyer ▼                   | Silver Oak Villas - SOV ▼ | Sale Closed ▼         | Average ▼             |                  |
| * Contact Type            | * Source of Enquiry       | * Broucher Sent/Given | * Visit Card Obtained |                  |
| Please Select ▼           | Walk-in ▼                 | Please Select ▼       | Please Select ▼       |                  |
| * Executive Meet Customer | Customer Visited Site     |                       |                       |                  |
| Please Select ▼           | Please Select ▼           |                       |                       |                  |
| Prepared By               | Assigned To               | * Re Assigned To      | CIS No                | CIS Date (D/M/Y) |
| Anitha                    | Anitha                    | Anitha ▼              | 7527                  | 02/02/2021       |

Close Save

\* Smart Summary  
Booked villa no.5

Remarks

Booked villa no.5

Occupation Details

\* Company Type

Please Select

\* Bussiness/Occupation

Company Name

Designation

Company Address

Communication Details

+ Address

| # | Address Type   | Address Line 1 / Address Line 2 / Address Line 3    | City / State / Country / Pincode | Primary | Action                            |
|---|----------------|-----------------------------------------------------|----------------------------------|---------|-----------------------------------|
| 1 | Home - Present | Plot No-15,H.No-1-10-28/73/1,Nagarjuna Nagar Colony | Hyderabad / Telangana / India /  | Yes     | <div><div></div><div></div></div> |

+ Phone

| # | Type | Country | Code | Phone Number | Primary | Action                            |
|---|------|---------|------|--------------|---------|-----------------------------------|
|   |      |         |      |              |         | <div><div></div><div></div></div> |

Close Save

+ Email

| # | Type | Email Address             | Primary | Action                            |
|---|------|---------------------------|---------|-----------------------------------|
| 1 | Work | niramal124works@gmail.com | Yes     | <div><div></div><div></div></div> |

Project Investment & Interest & Visit Details

Purpose

Self Use

Investment Details

\* Site Visited With

Not Visited

\* Customer Requirement

Please Select

Projects Visited

Projects Liked

Projects Interested

Discount Expected

Discount Offered

Queries

Special Requirements

Home Town

Other Information

Decision Makers

| # | Project Name               | Block | Unit | Quoted Price | Expected Price | Visited Date | Visited Time | Liked | Visited | Interested | Is Active | Remar          |
|---|----------------------------|-------|------|--------------|----------------|--------------|--------------|-------|---------|------------|-----------|----------------|
| 1 | Silver Oak<br>Villas - SOV | I     | 5    |              |                | 02 Feb 2021  |              | NO    | NO      | NO         | NO        | sale<br>closed |

Close Save

+ Project Interest

▼ Purchased Property Details

| # | Project Name            | Block | Unit | Booking Date | Remarks       | Action        |
|---|-------------------------|-------|------|--------------|---------------|---------------|
| 1 | Silver Oak Villas - SOV | I     | 5    | 09 Feb 2021  | OLD BOOKING 5 | Property Data |

+ New Booking

Close Save