

Customer Information Sheet

ID : 94547		Old CIS No :		CIS Date : 26-01-2019		Company		TS-Electricity - Khammam Dist	
Prepared By : Sanjeet		Assigned To : Sanjeet		Reassigned To : Sanjeet		Business			
Customer Name And Address						Designation		Sr.Asst Executive	
Mohd.Riyaz / Parveez Lalapet						Home Phone			
						Work Phone			
						Mobile		8501950989	
						Fax			
						Email		parveez205@gmail.com	
For Project		Projects Visited		Projects Liked		Interested In			
Vista Homes		vista homes		YES		2bhk - E-303			
Enquiry Source		Enquiry Type		Lead Status		Prospect Status			
Email / Website		Walk-in		SaleClosed		Excellant			
Brochure Sent		Executive Meet Customer		Visiting Card		Customer Visit Site			
Yes		Yes		No		Yes			
Company Type		Spouce Company		Purpose		Investment Details			
Govt				Other					
Housing Loan Required		Amount Required		Pre-sanctioned Obtained		Referred To Bank			
No		25 lakhs		No		No			
Discount Expected		Discount Offered		Site Visit With		Bank Name			
109000/-		50000/-		Alone		SBI Bank			
Customer Requirement		Home Town		Other Info		Decesion Makers			
2BHK		Lalapet, Hyderabad				self			
Company Address						Company Details			
Khammam						Telangana State Electricity			
Smart Text									
Booked E-303 dt.31.01.2019									
Customer Query									
Customer Special Requirments									
Requested 60 days time to pay his 2nd instalment.									
Remarks									
Looking for his brother who stays in Khammam and works for Telengana electricity dept. Looking for 2bhk E-303.									
Call/Entry Date		Call Details							
26-01-2019		Call Made By :							
26-01-2019		OutCome Of Call :							
		Next Call Date : 27-01-2019							
		Target Of Call : first call detail to be entered							
01-02-2019		Call Made By : Sanjeet							
01-02-2019		OutCome Of Call : Mr.Mohammed Riyaz has visited the site and booked E-303 and requested to provide him 60 days time to pay his 2nd instalment.							
		Next Call Date : 01-02-2019							
		Target Of Call : Customer requested forwarded to MD sir for approval.							