

Customer Profile Info
Personal Details

Title	First Name	Last Name	Customer Full Name
Ms	Padma	Latha	Padma Latha
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
03 Jul 1966	Single	8977	24 Apr 2021

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Excellent	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Facebook	Yes	yes	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested in BRGV	Suresh M	Suresh M
Re Assigned To	Remarks		
Vijay	Interested in BRGV		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
State Govt Employee	Govt	Telangana State Model School	Principal	Siddipet

Communication Details

Address		Code	Primary Mobile Number		Email				
			919247667614		padmalathamari1966@gmail.com				
Work Phone Number		Home Phone Number		Alt mobile Number		Other			
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	19-36/18/A	Adarsh Nagar, St No 7	Near HB Colony	Siddipet	TG	ind		Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9247667614			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		padmalathamari1966@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
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Self Use					Alone		2 BHK - Flat			
Projects Visited		Projects Liked			Projects Interested		Discount Expected			
Discount Offered		Queries			Special Requirements		Home Town			
Other Information		Decision Makers								
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active
Bloomdale Residency at Genome Valley	A	302			07 Feb 2022		Yes	Yes	Yes	Yes

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M	Phone	24 Apr 2021	Other	25 Apr 2021	09:30:00	Other	Yes
Suresh M	Phone	28 Apr 2021	Out of Station	08 May 2021	09:30:00	Call back customer to provide further details	Yes
Suresh M	Phone	08 May 2021	Customer interested in bungalow/villa no.	10 May 2021	09:30:00	Send additional details to customers	Yes
Suresh M	Phone	10 May 2021	Customer interested in bungalow/villa no.	11 May 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	19 May 2021	Other	04 Jun 2021	09:30:00		Yes
Vijay	Phone	04 Jun 2021	Customer interested in bungalow/villa no.	04 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	04 Jun 2021	Customer interested in bungalow/villa no.	04 Jun 2021	09:30:00	Send additional details to customers	Yes
Vijay	Phone	04 Jun 2021	Customer interested in bungalow/villa no.	11 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	12 Jun 2021	Customer interested in bungalow/villa no.	14 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	14 Jun 2021	Customer interested in bungalow/villa no.	18 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	17 Jun 2021	Customer interested in bungalow/villa no.	19 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	19 Jun 2021	Customer interested in bungalow/villa no.	25 Jun 2021	09:30:00	Site visit with his family members.	Yes
Vijay	Phone	03 Jul 2021	Customer interested in bungalow/villa no.	09 Jul 2021	09:30:00	Waiting for customer final decision.	Yes
Vijay	Phone	09 Jul 2021	Customer interested in flat/vill no. and asking for discount for	14 Jul 2021	09:30:00	Waiting for customer final decision.	Yes
Vijay	Phone	14 Jul 2021	Customer interested in flat/vill no. and asking for discount for	16 Jul 2021	09:30:00	Waiting for customer final decision.	Yes
Vijay	Phone	20 Jul 2021	Customer interested in flat/vill no. and asking for discount for	26 Jul 2021	09:30:00	Waiting for customer final decision.	Yes