

Customer Profile Info

Personal Details

Title	First Name	Last Name	Customer Full Name
MRS	Farozan	F	Farozan F
Date of Birth (DOB)	Marital Status	Customer ID	Created Date
06 Dec 1976	Single	18075	08 Mar 2022

Status And Assignment Details

Customer Status	Lead Status	Prospect Status	Contact Type
Lead	Active	Good	Phone Call
Source of Enquiry	Broucher Sent/Given	Visit Card Obtained	Executive Meet Customer
Hoarding	Yes	No	yes
Customer Visited Site	Smart Summary	Prepared By	Assigned To
yes	Interested In BRGV	Suresh M	Suresh M
Re Assigned To	Remarks		
Suresh M	2 bHK		

Occupation Details

Bussiness/Occupation Profession	Company Type	Company Name	Designation	Company Address
Private Employee	MNC	Infosys	Senior Promotions	Gachibowli

Communication Details

Address			Code		Primary Mobile Number			Email	
Work Phone Number			Home Phone Number		Alt mobile Number			Other	
SNo	Address Type	Address Line 1	Address Line 2	Address Line 3	City	State	Country	Pincode	Primary
1	Home - Present	16-11-15/4/3	Saleem Nagar-1	Malakpet	Hyderabad	TG	ind	500036	Yes
SNo		Phone Type		Code	Phone Number			Primary	
1		Mobile			9705664520			Yes	
SNo		Email Type		Email Address				Primary	
1		Personal		farozan6@gmail.com				Yes	

Project Investment & Interest & Visit Details

Purpose	Investment Dtls	Site Visited With	Customer Requirement
Investment		Family	2 BHK - Flat

Purpose		Investment Dtls			Site Visited With			Customer Requirement			
Projects Visited		Projects Liked			Projects Interested			Discount Expected			
Discount Offered		Queries			Special Requirements			Home Town			
Other Information		Decision Makers									
Project Name	Block Name	Unit No	Quoted Price	Expected Price	Visited Date	Visited Time	Liked	Visited	Interested	Is Active	
Bloomdale Residency at Genome Valley	A	321			27 Mar 2022		Yes	Yes	Yes	Yes	

Customer Calls

Made By	Type Of Call	Call Date	Outcome Of Call	Next Call Date	Next Call Time	Target	Shall Remind
Suresh M		08 Mar 2022	Other	09 Mar 2022	09:30:00	Other	Yes
Suresh M	Phone	26 Mar 2022	Customer interested in flat/vill no. and asking for discount for	28 Mar 2022	09:30:00	Waiting for customer final decision.	Yes

*** The End ***