

Customer Information Sheet

ID : 88533	Old CIS No :	CIS Date : 18-11-2017	Company	Dr.Reddy's Labs
Prepared By : Sanjeet / Assigned To : Sanjeet / Reassigned To : Sanjeet			Business	
Customer Name And Address Arun Kumar Musheerabad			Designation	
			Home Phone	
			Work Phone	
			Mobile	9849998650
			Fax	
			Email	arunmg@yahoo.com

For Project Vista Homes	Projects Visited	Projects Liked	Interested In
Enquiry Source Classified Ad	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellent
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type	Spouce Company	Purpose -	Investment Details
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Reffered To Bank No
Discount Expected	Discount Offered	Site Visit With Not Visited	Bank Name
Customer Requirement	Home Town	Other Info	Decesion Makers
Company Address		Company Details	

Smart Text

Looking done for E-305

Customer Query

Customer Special Requirments

Remarks

Looking for east facing 3bhk in D block 1,2 or 3rd floors - very prospect Looking for 3bhk in D block Looking for 3bhk more than 400sft area.

Call/Entry Date	Call Details	Call Type
3-11-2017	Call Made By :	Call Type : NA
3-11-2017	OutCome Of Call :	
	Next Call Date : 19-11-2017	
	Target Of Call : first call detail to be entered	
3-11-2017	Call Made By : Sanjeet	Call Type : Phone
3-11-2017	OutCome Of Call : Thanking mail Frwded	
	Next Call Date : 20-11-2017	
	Target Of Call : Looking for 3bhk in D block east facing	
5-11-2017	Call Made By : Sanjeet	Call Type : Phone
5-11-2017	OutCome Of Call : planning to come with his friend tomorrow i.e.26th nov 17	
	Next Call Date : 26-11-2017	
	Target Of Call : need to update	
1-03-2018	Call Made By : Sanjeet	Call Type : Phone
1-03-2018	OutCome Of Call : Mr.ajay called up and said they want to finalise with vista 3bhk	
	Next Call Date : 03-03-2018	
	Target Of Call : planning to come for finalisation	
3-03-2018	Call Made By : Sanjeet	Call Type : Phone
2-03-2018	OutCome Of Call : planning to finalise D-304 or 205	
	Next Call Date : 05-03-2018	
	Target Of Call : willing to transfer online payment and want to come for booking on 6th march.	
1-03-2018	Call Made By : Sanjeet	Call Type : Phone
2-03-2018	OutCome Of Call : He was out of station for last one week and said he busy in meetings and planning to come soon for finalisation.	
	Next Call Date : 12-03-2018	
	Target Of Call : need to contact him tomorrow for appointment.	
2-03-2018	Call Made By : Sanjeet	Call Type : Phone

Target Of Call : Said he is planning to book D-305, need to contact

7-03-2018	Call Made By : Sanjeet	Call Type : Phone
7-03-2018	OutCome Of Call : He is in rajamundry and coming to city tomorrow. once he come, said he will call us	
	Next Call Date : 18-03-2018	
	Target Of Call : contact for updates	
7-03-2018	Call Made By : Sanjeet	Call Type : Phone
7-03-2018	OutCome Of Call : He is in rajamundry and coming to city tomorrow. once he come, said he will call us	
	Next Call Date : 18-03-2018	
	Target Of Call : contact for updates	
3-11-2018	Call Made By : Sanjeet	Call Type : Phone
3-11-2018	OutCome Of Call : Mr.Arun called us and said he want to by 2bhk in E block for investment.	
	Next Call Date : 20-11-2018	
	Target Of Call : Planning to meet him at his office to discuss about 2bhk flat.	
3-11-2018	Call Made By : Sanjeet	Call Type : Phone
7-11-2018	OutCome Of Call : Booking cheque received for E-305, waiting for booking form to be signed.	
	Next Call Date : 28-11-2018	
	Target Of Call : waiting for booking E-305	
2-12-2018	Call Made By : Sanjeet	Call Type : Phone
1-12-2018	OutCome Of Call : customer is not in city, hence scanned booking documents of E-305 2bhk forwarded to his mail ID, waiting for reply	
	Next Call Date : 02-12-2018	
	Target Of Call : waiting to hear from customer.	
2-12-2018	Call Made By : Sanjeet	Call Type : Phone
2-12-2018	OutCome Of Call : Booking form signed for E-305 vista	
	Next Call Date : 02-12-2018	
	Target Of Call : Booking concluded	