

Customer Information Sheet

ID : 95185 Old CIS No : CIS Date : 09-04-2019		Company Abu Dhabi Fund for Development	
Prepared By : Naveena / Assigned To : Naveena / Reassigned To : Naveena		Business	
Customer Name And Address Abid Ali Mohammed/Rahila Bhanu Liaquat B-520, Mayflower Heights, Mallapur, Hyderabad.		Designation Network Engineer	
		Home Phone	
		Work Phone	
		Mobile 9989607309 / +971 508454630 (UAE)	
		Fax	
		Email abidm@adfd.ae / rahilaabid08@gmail.com	
For Project Mayflower Platinum	Projects Visited MPL	Projects Liked MPL	Interested In A-104 (1500 sft)
Enquiry Source Email / Website	Enquiry Type Phone Call	Lead Status SaleClosed	Prospect Status Excellant
Brochure Sent Yes	Executive Meet Customer Yes	Visiting Card No	Customer Visit Site Yes
Company Type MNC	Spouce Company House wife	Purpose Investment	Investment Details Insurance Policies, flat and other.
Housing Loan Required No	Amount Required	Pre-sanctioned Obtained No	Referred To Bank No
Discount Expected	Discount Offered	Site Visit With Family	Bank Name
Customer Requirment 3BHK	Home Town Hyderabad	Other Info Looking property for investment near to Mayflower Heights.	Decesion Makers Family
Company Address Abu Dhabi		Company Details Funding	
Smart Text			
Budget 60 lakhs for 3bhk and taken availability details, said want some time to discuss with his family. Said at present dropping the plan. If interested he will get back. His father visited site and selected A-104 and asking for best discount, E-mai			
Customer Query			
About rental value?			
Customer Special Requirments			
Under construction 3bhk flat near to his existing flat at Mayflower Heights B-520.			
Remarks			
Budget 60 lakhs for 3bhk and taken availability details, said want some time to discuss with his family. Said at present dropping the plan. If interested he will get back. His father visited site and selected A-104 and asking for best discount, E-mail sent for approval of A-104 Mr. Bhavesh Mehta share, but stopped selling Mr. Bhavesh Mehta share flats. So convinced customer to select another flat. Selected A-105 and fixed appointment for negotiation. Cheque collected for A-105 (1500 sft).			
Call/Entry Date	Call Details		
09-04-2019	Call Made By :		Call Type : NA
09-04-2019	OutCome Of Call :		
	Next Call Date : 10-04-2019		
	Target Of Call : first call detail to be entered		
09-04-2019	Call Made By : Naveena		Call Type : Site Visit
09-04-2019	OutCome Of Call : Said after discussing with his family he will get back.		
	Next Call Date : 10-04-2019		
	Target Of Call : Know his decision for 3bhk (1500 sft).		
11-04-2019	Call Made By : Naveena		Call Type : Phone
11-04-2019	OutCome Of Call : Said not yet decided.		
	Next Call Date : 15-04-2019		
	Target Of Call : Waiting for his wife decision for 1500 sft.		
16-04-2019	Call Made By : Naveena		Call Type : Phone
16-04-2019	OutCome Of Call : Said he went back to Abu Dhabi so know his wife decision.		
	Next Call Date : 18-04-2019		

	Target Of Call : Know his wife decision for 1500 sft.	
18-04-2019	Call Made By : Naveena	Call Type : Phone
18-04-2019	OutCome Of Call : Said at present dropping the plan.	
	Next Call Date : 18-04-2019	
	Target Of Call : If interested he will get back. Made dead.	
24-05-2019	Call Made By : Naveena	Call Type : Site Visit
24-05-2019	OutCome Of Call : Visited site and selected A-104 and asking for best discount.	
	Next Call Date : 25-05-2019	
	Target Of Call : Fixed appointment for negotiation of A-104.	
25-05-2019	Call Made By : Naveena	Call Type : Site Visit
24-05-2019	OutCome Of Call : Looking best discount for A-104 1500 sft.	
	Next Call Date : 29-05-2019	
	Target Of Call : Waiting for MD approval for A-104 (Bhavesh Mehta) booking form.	
27-05-2019	Call Made By : Naveena	Call Type : Site Visit
27-05-2019	OutCome Of Call : Selected A-105, negotiation done.	
	Next Call Date : 27-05-2019	
	Target Of Call : Cheque collected for A-105 (1500 sft). Sale closed.	